# Rakon Limited Financial Statements 2018

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# Directors' Report

The Directors are responsible for ensuring that the financial statements present fairly the financial position of the Group as at 31 March 2018 (FY2018) and their financial performance and cash flows for the year ended on that date.

The Directors consider that the financial statements of the Company and the Group have been prepared using appropriate accounting policies, consistently applied and supported by reasonable judgements and estimates and that all relevant financial reporting and accounting standards have been followed.

The Directors believe that proper accounting records have been kept which enable, with reasonable accuracy, the determination of the financial position of the Company and the Group and facilitate compliance of the financial statements with the Financial Markets Conduct Act 2013.

The Directors consider they have taken adequate steps to safeguard the assets of the Company and the Group and to prevent and detect fraud and other irregularities.

The Directors note that there were no material changes in the nature of the business undertaken by the Company and the Group in the past year. Following balance date, the Company announced that it had completed a full buy-out of the shares of Centum Rakon India Pte. Limited.

The Directors present the financial statements set out in pages 3 – 47, of Rakon Limited and subsidiaries for the year ended 31 March 2018.

The Board of Directors of Rakon Limited authorised these financial statements for issue on 17 May 2018.

#### Financial results

Rakon Limited has reported a full year net profit after tax of \$10.0 million (2017; net loss after tax of \$13.6 million).

Sales revenue for the year was \$101.1 million, up \$6.4 million or 7% on the prior year. The Group's sales revenue increased as a result of gains in revenue across its space & defence and global positioning markets. Gross profit for the year was \$43.3 million, up \$9.6 million or 29% on the prior year. Gross profit increased as a result of the mix of business in products and markets. Operating expenses for the year of \$41.6 million are down \$0.3 million compared to the prior year. In addition to improved trading performance, the profit result increased as a result of a number of reporting events that include a gain from the sale of the Group's property in France, the partial gain on sale of shares in Thinxtra Limited and a net dilution gain on Thinxtra shares.

During the year the Company moved from a net debt position (31 March 2017: \$4.5 million) to a net cash position of \$7.4 million as at balance date. Cash increased as a result of the generation of operating cash flow and also proceeds from the sale of the France property. As at 31 March 2018 Rakon's shareholders' equity stood at \$87.1 million, funding 77% of total assets.

The Board maintains a dividend policy, such that a dividend will be paid of up to 50% of the after tax profit, if considered fiscally appropriate by the Directors. The Board has determined that no dividend will be paid for FY2018.

# Donations and audit fees

The Group made donations totalling \$5,000 during the year. Amounts paid to PricewaterhouseCoopers for audit and other services are shown in section B2 d) of the financial statements.

## Other statutory information

Additional information required by the Companies Act 1993 is set out in the Shareholder Information section.

On behalf of the Directors

B W Mogridge

Chairman

B J Robinson

CEO, Managing Director

# Statement of Comprehensive Income

# For the year ended 31 March 2018

		2018	2017
	Note	\$000s	\$000s
Continuing operations			
Revenue	B2 a)	101,127	94,738
Cost of sales		(57,828)	(61,063)
Gross profit		43,299	33,675
Other operating income	B2 b)	2,421	4,363
Operating expenses	B2 d)	(41,626)	(41,888)
Other gains - net	B2 c)	4,624	439
Impairment	D1 a}	(120)	(6,594)
Operating profit/(loss)		8,598	(10,005)
Finance income	D1 c)	3	3
Finance costs	D1 c)	(504)	(1,435)
Share of loss of associates and joint venture	В4 Ь)	(1,915)	(2,054)
Net dilution gain on Thinxtra shares	B4 d)	4,815	-
Profit/(loss) before income tax	<del></del>	10,997	(13,491)
Income tax expense	D1 d)	(998)	(67)
Net profit/(loss) for the year		9,999	(13,558)
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss			
(Decrease)/increase in fair value cash flow hedges		(372)	1,018
Increase/(decrease) in fair value currency translation differences		2,766	(3,567)
Income tax relating to components of other comprehensive income		104	40
Other comprehensive income/(losses) for the year, net of tax	_	2,498	(2,509)
Total comprehensive income/(losses) for the year		12,497	(16,067)
Profit/(losses) attributable to equity holders of the Company		9,999	(13,558)
Total comprehensive profit/(losses) attributable to equity holders of the Company		12,497	(16,067)
Earnings per share for continuing operations attributable to the equity holders of the Company		Cents	Cents
Basic profit/(losses) earnings per share	D10 a)	4.4	(6.9)
Diluted profit/(losses) earnings per share	D10 b)	4.3	(6.8)



# Statement of Changes in Equity

# For the year ended 31 March 2018

		Share capital	Retained earnings	Other reserves	Total equity
	Note	\$000s	\$000s	\$000s	\$000s
Balance at 31 March 2016		173,881	(69,660)	(20,793)	83,428
Net loss after tax for the year ended 31 March 2017		•	(13,558)	-	(13,558)
Currency translation differences	D5	-	-	(3,567)	(3,567)
Cash flow hedges, net of tax	D5	-	•	1,058	1,058
Total comprehensive losses for the year	•	-	(13,558)	(2,509)	(16,067)
Contribution of equity net of transaction costs	D6 a)	7,154	-	•	7,154
Employee share schemes					
Value of employee services	D5	-	-	42	42
Balance at 31 March 2017	•	181,035	(83,218)	(23,260)	74,557
Net profit after tax for the year ended 31 March 2018	•		9,999	±	9,999
Currency translation differences	D5	-	-	2,766	2,766
Cash flow hedges, net of tax	D5	-	-	(268)	(268)
Total comprehensive profit for the year	•	-	9,999	2,498	12,497
Contribution of equity net of transaction costs	D6 a)	(11)	-	•	(11)
Employee share schemes					
Value of employee services	D5	-	-	8	8
Balance at 31 March 2018		181,024	(73,219)	(20,754)	87,051



# **Balance Sheet**

# As at 31 March 2018

	Note	2018 \$000s	2017 \$000s
Assets			
Current assets			
Cash and cash equivalents	D2 a)	10,364	3,305
Trade and other receivables	B3 b)	28,395	28,249
Assets classified as held for sale	82 c)	-	1,969
Derivatives – held for trading	D2 b)	211	2
Derivatives – cash flow hedges	D2 b)	1,078	179
Inventories	B5 a)	24,171	24,286
Current income tax asset		146	96
Total current assets		64,365	58,086
Non-current assets	_		
Derivatives – cash flow hedges	D2 b)	334	115
Trade and other receivables	83 b)	2,716	1,365
Property, plant and equipment	D3 a)	13,481	12,745
Intangible assets	85 b)	9,115	9,467
Investment in associate	B4 b)	14,640	12,004
Interest in joint venture	B4 b)	2,876	3,722
Deferred tax asset	D4	5,906	6,692
Total non-current assets	<del></del>	49,068	46,110
Total assets		113,433	104,196
Liabilities	_		
Current liabilities			
Bank overdraft	D2 e)	2,824	3,229
Borrowings	D2 e)	98	4,530
Trade and other payables	D2 d)	19,107	15,246
Derivatives – held for trading	D2 b)	91	1
Derivatives – cash flow hedges	D2 b)	144	225
Provisions	D3 b)	961	910
Deferred revenue – Siward	B2 b)	101	2,534
Total current liabilities		23,326	26,675
Non-current liabilities			
Derivatives – cash flow hedges	D2 b)	78	
Borrowings	D2 e)	-	31
Provisions	D3 b)	2,734	2,909
Deferred tax liabilities	D4	244	24
Total non-current liabilities		3,056	2,964
Total liabilities		26,382	29,639
Net assets		87,051	74,557
Equity			
Share capital	D6 a)	181,024	181,035
Other reserves	D5	(20,754)	(23,260)
Accumulated losses	23	(73,219)	(83,218)
		110,2101	(07,210)



# For the year ended 31 March 2018

		2018	2017
	Note	\$000s	\$000
Operating activities			
Cash provided from			
Receipts from customers		101,691	98,179
Income tax refund		-	23:
R&D grants received		1,726	1,32
Siward technology license agreement		_	6,87
Other income received		3	43
		103,420	106,655
Cash was applied to			
Payment to suppliers and others		(57,998)	(54,112
Payment to employees		(36,735)	(41,174
Interest paid		(536)	(1,449
Income tax paid		(247)	(417
		(95,516)	(97,152
Net cash flow from operating activities		7,904	9,503
Investing activities			
Cash was provided from			
Net proceeds from sale of Thinxtra shares		3,178	
Sale of property, plant and equipment		4,754	8
		7,932	
Cash was applied to			
Purchase of property, plant and equipment		(3,236)	(2,586
Purchase of intangibles		(840)	(1,157
Investment in shares and associates		•	(4,629
		(4,076)	(8,372
Net cash flow from investing activities		3,856	(8,364
Financing activities		_,	(-,
Cash was provided from			
Issuance of share capital			7,199
Proceeds from borrowings		_	6,911
110000000101111100111001110011100011001110000	<del></del>		14,106
Cash was applied to		-	14,100
Share issuance cost		/113	(41
Repayment of principal on borrowings		(11)	-
Finance lease payments		(4,500)	(14,411
Cash was applied to financing activities		(31)	11.4.453
Cash was applied to infallent activities		(4,542)	(14,452
Not in some / (do suppose) in each and each a suite land.		(4,542)	(346
Net increase/ (decrease) in cash and cash equivalents		7,218	793
Effects of exchange rate changes on cash and cash equivalents		246	(156
Cash and cash equivalents at the beginning of the year		76	(561
Cash and cash equivalents at the end of the period	···	7,540	76
Composition of cash and cash equivalents			
Cash and cash equivalents	D2 a)	10,364	3,305
Bank overdraft	D2 e)	(2,824)	(3,229)
Total cash and cash equivalents		7,540	76

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# Statement of Cash Flows

# For the year ended 31 March 2018

	Note	2018 \$000s	2017 \$000s
Reconciliation of net profit/(loss) to net cash flows from operating ac		70003	70003
Reported net profit/(loss) after tax		9,999	(13,558)
Following adjustments:			
Depreciation expense	D3 a)	2,504	3,491
Amortisation expense	85 b)	1,838	2,118
Impairment	D1 a)	120	6,594
Increase/(decrease) in estimated doubtful debts	,	7	(69)
Provision for restructure	D3 b)	159	3,043
Employee share based expense	D1 b)	8	42
Movement in foreign currency		(590)	418
Monetised cash flow hedge, net of tax	B2 c)	(1,096)	1,096
Deferred revenue – Siward technology license agreement	82 b)	(2,351)	2,534
Share of losses from joint venture and associates	84 b)	1,915	2,054
Deferred tax		382	294
(Gain)/loss on disposal of property, plant and equipment	82 c)	(2,155)	330
Gain on sale of shares in Thinxtra	B2 c)	(1,852)	-
Net dilution gain on Thinxtra shares	B4 d)	(4,815)	-
Total items cash flow adjusted for		(5,926)	21,945
Impact of changes in working capital items			
Trade and other receivables		(146)	363
Provision for restructure		(645)	(2,402)
Inventories		115	5,544
Trade and other payables		4,557	(2,505)
Tax provisions		(50)	116
Total impact of changes in working capital items		3,831	1,116
Net cash flow from operating activities		7,904	9,503

# Net debt reconciliation

An analysis of net debt and the movements in net debt for each of the periods is presented below.

	Other asset					
	Cash/ bank overdraft	Other borrowing due within 1 year	Other borrowing due after 1 year	Bank borrowing due within 1 year	Bank borrowing due after 1 year	Total
	\$000s	\$000s	\$000s	\$000s	\$000s	\$000s
Balance as at 1 April 2016	(561)	(15)	-	•	(12,000)	(12,576)
Cash flows	793	-	-	(4,500)	12,000	8,293
Acquistions - finance leases	-	(15)	(31)	-	-	(46)
Foreign exchange changes	(156)	-		-	-	(156)
Balance as at 31 March 2017	76	(30)	(31)	(4,500)	-	(4,485)
Cash flows	7,218	-	31	4,500	-	11,749
Foreign exchange changes	246	(1)	-	-	-	245
Balance as at 31 March 2018	7,540	(31)	-	-	-	7,509



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#### A. General information

Rakon Limited ('the Company') and its subsidiaries ('the Group') design and manufacture frequency control solutions for a wide range of applications. Rakon has leading market positions in the supply of crystal oscillators to the telecommunications, global positioning and space & defence markets. The Company is a limited liability company incorporated and domiciled in New Zealand. It is registered under the Companies Act 1993 with its registered office at 8 Sylvia Park Road, Mt Wellington, Auckland.

The financial statements of the Group have been presented in New Zealand dollars unless otherwise indicated.

The financial statements have been approved for issue by Rakon's Board of Directors ('the Board') on 17 May 2018.

# B. Calculation of key numbers

# **B1. Segment information**

The chief operating decision maker assesses the performance of the operating segments based on a non-GAAP measure of 'Underlying EBITDA' defined as:

"Earnings before interest, tax, depreciation, amortisation, impairment, employee share schemes, non-controlling interests, adjustments for associates and joint ventures' share of interest, tax & depreciation, loss on disposal of assets and other cash and non-cash items (Underlying EBITDA)."

Underlying EBITDA is a non-GAAP measure that has not been presented in accordance with GAAP. The Directors present Underlying EBITDA as a useful non-GAAP measure to investors, in order to understand the underlying operating performance of the Group and each operating segment, before the adjustment of specific cash and non-cash items and before cash impacts relating to the capital structure and tax position. In 2018 underlying EBITDA includes the gain on sale from the Argenteuil, France property (refer note 82 c) and the gain from the sale of shares in Thinxtra (refer note B4 c), this is considered by the Directors to be part of underlying operating performance. EBITDA is considered to be the closest measure of how each operating segment within the Group is performing. Management uses the non-GAAP measure of Underlying EBITDA internally, to assess the underlying operating performance of the Group and each operating segment.

Underlying EBITDA as non-GAAP financial information has been extracted from the financial statements for the period. Except for Underlying EBITDA, other information provided to the chief operating decision maker is measured in a manner consistent with GAAP. The Directors provide a reconciliation of Underlying EBITDA to net profit or loss for the year, refer note B1 c).

# B1 a) Accounting policy

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Managing Director, Sales and Marketing Director and Chief Financial Officer.

#### B1 b) Segment results

# 31 March 2018

	NZ \$000s	UK \$000s	France \$000s	China - T'maker <sup>1</sup> \$000s	India- Centum Rakon <sup>2</sup> \$000s	Australia – Thinxtra <sup>7</sup> \$000s	Other <sup>3</sup> \$000s	Total \$000s
Sales to external customers	63,812	•	37,315	-	-	-	-	101,127
Inter-segment sales	163	-	5	-	-	-	33	201
Segment revenue	63,975	-	37,320	-			33	101,328
Underlying EBITDA <sup>6</sup>	7,611	1,591	1,334	2,115	(9)	(430)	(118)	12,094
Depreciation and amortisation	2,517	508	1,408	-	•	-	(91)	4,342
Impairment	120	-	-		-	-	-	120
Income tax (expense)/credit	(623)	(129)	29	•	-	-	(275)	(998)
Total assets <sup>4</sup>	51,819	3,255	37,326	9,350	2,876	5,290	3,517	113,433
Investment in associates	-	-	-	9,350	-	5,290	-	14,640
Investment in joint venture	•	=	-	=	2,876	-	-	2,876
Additions of property, plant, equipment and intangibles	2,463	441	1,255	-	-	-	4	4,163
Total liabilities <sup>5</sup>	11,987	462	13,459	-	-		474	26,382



	NZ \$000s	UK \$000s	France \$000s	China - T'maker <sup>1</sup> \$000s	India - Centum Rakon <sup>2</sup> \$000s	Australia— Thinxtra <sup>7</sup> \$000s	Other <sup>3</sup> \$000s	Total \$000s
Sales to external customers	61,297	-	33,441	-	-	-	-	94,738
Inter-segment sales	111	<u>-</u>	7	•	-	•	(23)	95
Segment revenue	61,408		33,448	-	-	-	(23)	94,833
Underlying EBITDA <sup>6</sup>	6,679	1,952	(4,149)	1,101	956	(2,100)	(407)	4,032
Depreciation and amortisation	3,484	638	1,646	-		-	(159)	5,609
Impairment	789	160	635	-	3,164	-	1,846	6,594
Income tax (expense)/credit	313	(264)	28	•	-		(144)	(67)
Total assets⁴	52,292	6,452	30,248	7,930	3,722	4,074	(522)	104,196
Investment in associates	-	_	-	7,930	-	4,074		12,004
Investment in joint venture	-	-	•	-	3,722	-	-	3,722
Additions of property, plant, equipment and intangibles	2,795	449	569	-	-	-	•	3,813
Total liabilities <sup>5</sup>	18,918	432	8,241	_	_	_	2,048	29,639

<sup>&</sup>lt;sup>1</sup> Includes Rakon Limited's 40% share of investment in Chengdu Timemaker Crystal Technology Co. Limited and Shenzhen Taixiang Wafer Co. Limited, refer note B4 b).

## B1 c) Reconciliation of Underlying EBITDA to net profit/(loss) for the year

	2018	2017
Continuing operations	\$000s	\$000s
Underlying EBITDA	12,094	4,032
Depreciation and amortisation	(4,342)	(5,609)
One off cash gains realised on derivatives closed out	1,096	(1,096)
Employee share schemes	(8)	(42)
Finance costs - net	(501)	(1,432)
Adjustment for associates and joint venture share of interest, tax & depreciation	(1,751)	(2,079)
Net dilution gain on Thinxtra shares	4,815	-
Impairment	(120)	(6,594)
Loss on asset sales/disposal	(25)	(296)
Other non-cash items	(261)	(375)
Profit/(loss) before income tax	10,997	(13,491)
Income tax expense	(998)	(67)
Net profit/(loss) for the year	9,999	(13,558)



<sup>&</sup>lt;sup>2</sup> Includes Rakon Limited's 49% share of investment in Centum Rakon India Private Limited, refer note B4 b).

<sup>&</sup>lt;sup>3</sup> Includes investments in subsidiaries, Rakon Financial Services Limited, Rakon UK Holdings Limited, Rakon Investment HK Limited, and Rakon HK Limited

<sup>&</sup>lt;sup>4</sup>The measure of assets has been disclosed for each reportable segment as it is regularly provided to the chief operating decision maker and excludes intercompany balances eliminated on consolidation.

<sup>&</sup>lt;sup>5</sup>The measure of liabilities has been disclosed for each reportable segment as it is regularly provided to the chief operating decision maker and excludes intercompany balances eliminated on consolidation.

<sup>&</sup>lt;sup>6</sup> This includes one off restructure costs in New Zealand of nil (2017: \$817,000) and in France of nil (2017: \$2,242,000) (refer note B2 d) and income from a technology license agreement with Siward of \$2,351,000 (2017: \$4,343,000 (refer note B2 c). This is also in the New Zealand segment.

<sup>&</sup>lt;sup>7</sup>Rakon Limited's 21.5% (2017: 42%) interest in Thinxtra Limited refer note B4 c).

#### **B2.** Profit & loss information

#### B2 a) Revenue

## Accounting policy

Revenue comprises the fair value of amounts received and receivable by the Group for goods and services supplied in the ordinary course of business. Revenue is stated net of goods and services tax (or value added tax) collected from customers. Revenue from the sale of goods is recognised in the statement of comprehensive income when the significant risks and rewards of ownership have been transferred to the buyer and the amount can be measured reliably. Revenue from services rendered is recognised in the statement of comprehensive income, in proportion to the stage of completion of the transaction at the balance date.

#### Breakdown of revenue by goods and services

Revenue from all sources is as follows:

	2018	2017
	\$000s	\$000s
Sales of goods	99,916	93,283
Revenue from services	1,211	1,455
Total revenue	101,127	94,738

#### Breakdown of revenue by region

The Group's trading revenue is derived in the following regions. Revenue is allocated based on the country in which the customer is located.

	2018 \$000s	2017 \$000s
Asia	41,330	41,465
North America	23,940	18,530
Europe	33,069	32,814
Others	2,788	1,929
Total revenue by region	101,127	94,738

# Breakdown of revenue by market segment

	2018	2017
	\$000s	\$000s
Telecommunications	40,457	41,698
Global Positioning	25,999	23,944
Space and Defence	27,984	21,616
Other	6,687	7,480
Total revenue by market segment	101,127	94,738

Prior year balances have been restated to align with the current year mapping of customers to segments.

# B2 b) Other operating income

# Breakdown of other operating income

	2018	2017
	\$000s	\$000s
Dividend income	1	1
Otherincome	69	19
Income from technology license agreement with Siward	2,351	4,343
Total other operating income	2,421	4,363

#### Accounting policy

Dividend income is recognised when the right to receive payment is established. Royalty income is recognised on an accruals basis in accordance with the substance of the relevant agreements.



# Investment by Siward Crystal Technology Company Limited ('Siward') and attribution of proceeds

Siward is a Taiwan based crystal manufacturer which is listed on the Taiwan Stock Exchange. In February 2017 Siward paid US\$10m cash in return for 38,016,681 new fully paid ordinary shares of Rakon and rights arising from a technology license agreement. Siward has taken up one new appointment to Rakon's board.

During 2018 a further \$2.4m (31 March 2017: \$4.3m) is recognised on the basis of further work completed with a remaining deferred revenue balance at 31 March 2018 of \$0.1m.

#### Critical accounting estimates and assumptions - prior year

#### Apportionment of proceeds

Of the US\$10m proceeds received in February 2017, NZ\$7.2m was attributed to new fully paid ordinary shares based on an independent valuation report. The balance of NZ\$6.9m was allocated to the technology license agreement. Key judgements and assumptions included:

Rakon's volume weighted average share price immediately before the agreement was executed \$0.18

Premium to reflect the ability of Siward to influence strategy and direction 5%-10%

#### Recognition of technology license agreement revenue

The implied royalty rate of 5.2% for the technology license agreement is close to the median royalty rate for licensing of GPS and tracking technologies.

The \$6.9m attributed to the technology license agreement was recognised as revenue on the basis of the stage of completion of the transaction. This involves judgement in assigning value to each of the four key technologies to be transferred and allocation of these between technology transfer and deployment.

This resulted in 99% (2017: 63%) being completed by 31 March 2018 and revenue of \$2,351,000 (2017: \$4,343,000) recognised during 2018 (refer note D6).

# B2 c) Other gains - net

	2018	2017
	\$000s	\$000s
Gain/(loss) on disposal of property, plant, equipment, and intangibles <sup>1</sup>	2,155	(330)
Gain from sale of shares in Thinxtra <sup>2</sup>	1,852	-
	4,007	(330)
Foreign exchange gains/(losses) – net		
Forward foreign exchange contracts		
Held for trading	122	798
Gains/(losses) on revaluation of foreign denominated monetary assets and liabilities <sup>3</sup>	495	(29)
Total foreign exchange gains—net	617	769
Total other gains – net	4,624	439

<sup>&</sup>lt;sup>1</sup> During the year the sale of land and buildings at Argenteuil, France was completed and gain on sale of \$2.1m recognised. The land and buildings were previously classified as 'held for sale'.



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<sup>&</sup>lt;sup>2</sup> During December 2017 Thinxtra undertook an additional capital raising (Series B). During this capital raising Rakon sold 199,763 shares for A\$3.0m to applicants who missed out on a Series B allotment which resulted in a gain of NZ\$1.9m, refer also B4 c).

<sup>&</sup>lt;sup>3</sup> During the prior year derivatives were closed out to take advantage of favourable exchange rates with total cash of \$2.0m being received in that year. Derivatives closed out which related to forecast sales expected to occur during 2018 resulted in a gain of \$1,096,000 (2017: \$905,000) which was recognised in the statement of comprehensive income during 2018.

<sup>&</sup>lt;sup>3</sup> Includes realised and unrealised gains/(losses) arising from accounts receivable and accounts payable. Hedge accounting is adopted on the initial sale of goods and purchase of inventory with subsequent movements recognised in trading foreign exchange.

# B2 d) Operating expenses

|                                                                                          | 2018    | 2017    |
|------------------------------------------------------------------------------------------|---------|---------|
| Operating expense by function                                                            | \$000s  | \$000s  |
| Selling and marketing                                                                    |         |         |
| · · · · · · · · · · · · · · · · · · ·                                                    | 9,905   | 8,723   |
| Research and development                                                                 | 9,712   | 9,947   |
| General and administration                                                               | 22,009  | 23,218  |
| Total operating expenses                                                                 | 41,626  | 41,888  |
| Operating expenses include                                                               |         |         |
| Depreciation – inclusive of depreciation included in cost of sales (note D3 a)           | 2,504   | 3,491   |
| Amortisation (note B5 b)                                                                 | 1,838   | 2,118   |
| Research and development expense                                                         | 11,771  | 12,045  |
| Research and development government grant                                                | (739)   | (858)   |
| Research and development tax credit                                                      | (1,320) | (1,240) |
| Restructure costs - inclusive of restructure costs included in cost of sales (note D3 b) | 159     | 3,043   |
| Rental expense on operating leases                                                       | 2,268   | 2,172   |
| Costs of offering credit                                                                 |         |         |
| Bad debt recoveries/(write-offs)                                                         | 19      | (8)     |
| Governance expenses                                                                      |         |         |
| Directors' fees                                                                          | 390     | 321     |
| Auditors' fees                                                                           |         |         |
| Principal auditor's fees                                                                 | 537     | 446     |
| Breakdown of fees:                                                                       | 35.     | 4-10    |
| Audit fees for current year                                                              | 460     | 352     |
| Half year financial statements procedures                                                | 23      | 22      |
| Government R&D credits reviews                                                           | 21      | 47      |
| Annual shareholder's meeting procedures                                                  | 8       | -       |
| Treasury advisory services                                                               | 25      | 25      |
| Audit services other auditors                                                            | 23      | 20      |
|                                                                                          | 23      | 20      |
| Sundry expenses                                                                          |         |         |
| Donations                                                                                | 5       | 4       |

Prior Year - restructure costs

Significant reorganisations which took place during the prior year are explained below:

- A reorganisation of the New Zealand operation, including a reduction in headcount. Restructure costs of \$817,000 were incurred and paid out by 31 March 2017
- A proposal for reorganisation was discussed with the Work Inspection Administration and Workers Council in France and communicated to the employees of Rakon France SAS as a plan to restructure. Restructure related costs of \$2,242,000 were incurred, refer also note D3 b)



# **B3.** Financial assets and liabilities

# B3 a) Financial instruments

Financial instruments comprise of cash and cash equivalents, trade and other receivables, trade and other payables, borrowings and derivative financial instruments (forward foreign exchange contracts, collar options, interest rate swaps). Refer also note D12 b).

# Financial instruments by category

| 31 March 2018<br>Assets per balance sheet    | Cash and<br>receivables<br>\$000s | At fair value<br>through profit<br>and loss<br>\$000s | Derivatives<br>used for<br>hedging<br>\$000s | Total<br>\$000s |
|----------------------------------------------|-----------------------------------|-------------------------------------------------------|----------------------------------------------|-----------------|
| Derivative financial instruments (note D2 b) | -                                 | 211                                                   | 1,412                                        | 1,623           |
| Trade and other receivables                  | 30,159                            | -                                                     | •                                            | 30,159          |
| Cash and cash equivalents (note D2 a)        | 10,364                            | -                                                     | -                                            | 10,364          |
| Total assets per balance sheet               | 40,523                            | 211                                                   | 1,412                                        | 42,146          |

| 31 March 2018<br>Liabilities per balance sheet | Liabilities at<br>fair value<br>through the<br>profit and loss<br>\$000s | Derivatives<br>used for<br>hedging<br>\$000s | Other financial<br>liabilities<br>\$000s | Total<br>\$000s |
|------------------------------------------------|--------------------------------------------------------------------------|----------------------------------------------|------------------------------------------|-----------------|
| Borrowings                                     | -                                                                        | -                                            | 2,922                                    | 2,922           |
| Derivative financial instruments (note D2 b)   | 91                                                                       | 222                                          | -                                        | 313             |
| Trade and other payables                       | <u> </u>                                                                 | -                                            | 12,800                                   | 12,800          |
| Total liabilities per balance sheet            | 91                                                                       | 222                                          | 15,722                                   | 16,035          |

| 31 March 2017<br>Assets per balance sheet    | Cash and<br>receivables<br>\$000s | At fair value<br>through profit<br>and loss<br>\$000s | Derivatives<br>used for<br>hedging<br>\$000s | Total<br>\$000s |
|----------------------------------------------|-----------------------------------|-------------------------------------------------------|----------------------------------------------|-----------------|
| Derivative financial instruments (note D2 b) | -                                 | 2                                                     | 294                                          | 296             |
| Trade and other receivables                  | 28,527                            | -                                                     | -                                            | 28,527          |
| Cash and cash equivalents (note D2 a)        | 3,305                             |                                                       | -                                            | 3,305           |
| Total assets per balance sheet               | 31,832                            | 2                                                     | 294                                          | 32,128          |

| 31 March 2017<br>Liabilities per balance sheet | Liabilities at<br>fair value<br>through the<br>profit and loss<br>\$000s | Derivatives<br>used for<br>hedging<br>\$000s | Other financial<br>liabilities<br>\$000s | Total<br>\$000s |
|------------------------------------------------|--------------------------------------------------------------------------|----------------------------------------------|------------------------------------------|-----------------|
| Borrowings                                     | -                                                                        | -                                            | 7,790                                    | 7,790           |
| Derivative financial instruments (note D2 b)   | 1                                                                        | 225                                          | -                                        | 226             |
| Trade and other payables                       | -                                                                        | -                                            | 9,175                                    | 9,175           |
| Total liabilities per balance sheet            | 1                                                                        | 225                                          | 16,965                                   | 17,191          |

The line items in the tables above only include financial instruments. Trade and other receivables in note B3 b) and trade and other payables in note D2 d) include both financial and non-financial items.



#### B3 b) Trade and other receivables

#### Accounting policy

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectable are written off. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due, according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognised in the statement of comprehensive income.

#### Breakdown of trade and other receivables

|                                                     | 2018         | 2017   |
|-----------------------------------------------------|--------------|--------|
|                                                     | \$000s       | \$000s |
| Trade receivables                                   | 25,932       | 25,271 |
| Less: provision for impairment of trade receivables | (64)         | (79)   |
| Net trade receivables                               | 25,868       | 25,192 |
| Prepayments                                         | 952          | 767    |
| GST/VAT receivable                                  | <del>-</del> | 320    |
| Receivables from related parties (note D9 b)        | 307          | 214    |
| Other receivables 1                                 | 3,984        | 3,121  |
| Total trade and other receivables                   | 31,111       | 29,614 |
| Less non-current other receivables <sup>1</sup>     | 2,716        | 1,365  |
| Current trade and other receivables                 | 28,395       | 28,249 |

<sup>&</sup>lt;sup>1</sup> Other receivables include research and development tax credits and government grants.

The fair values of trade and other receivables are equivalent to the carrying values.

# Ageing

Included in trade and other receivables are the below amounts which were past due but not impaired. These relate to a number of customers for whom there is no recent history of default.

|                                 | 2018   | 2017   |
|---------------------------------|--------|--------|
|                                 | \$000s | \$000s |
| Up to 3 months                  | 4,475  | 4,327  |
| 3 to 6 months                   | 1,522  | 518    |
| Over 6 months                   | 167    | 265    |
| Total overdue trade receivables | 6,164  | 5,110  |

As of 31 March 2018, trade receivables of \$64,000 (2017: \$79,000) were impaired and provided for. These receivables mainly relate to customers who are in financial difficulty or dispute.

#### Currencies

The carrying amounts of the Group's trade and other receivables are denominated in the following currencies:

|                                   | 2018   | 2017   |
|-----------------------------------|--------|--------|
|                                   | \$000s | \$000s |
| NZD                               | 606    | 1,521  |
| USD                               | 17,250 | 17,956 |
| EUR                               | 12,396 | 9,726  |
| GBP                               | 837    | 366    |
| Other                             | 22     | 45     |
| Total trade and other receivables | 31,111 | 29,614 |

The maximum exposure to credit risk at balance date is the carrying value of each class of receivable mentioned above. The Group does not hold any collateral as security.





# B4. Interests in associates and joint venture

#### 84 a) Accounting policy

Associates are entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting and are initially recognised at cost.

Joint arrangements are classified as either joint operations or joint ventures. The classification depends on the contractual rights and obligations of each investor, rather than the legal structure of the joint arrangement. The Group's joint venture is accounted for using the equity method.

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee. Dividends received or receivable from associates and joint ventures are recognised as a reduction in the carrying amount of the investment. When the Group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity. Unrealised gains on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Group. The carrying amount of equity-accounted investments is tested for impairment in accordance with the policy described in note D12 e).

The carrying amounts of the investment in CRI is reviewed at each balance date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated being the higher of an asset's fair value less costs to sell and the asset's value in use. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount, impairment losses are recognised in the statement of comprehensive income.

#### B4 b) Breakdown of interest in associates & joint venture

Set out below are the associates and joint venture of the Group. The entities listed below have share capital consisting solely of ordinary shares, which are held directly by the Group. The country of incorporation or registration is also their principal place of business, and the proportion of ownership interest is the same as the proportion of voting rights held.

|                                                                        |                             | % of ow      | nership      |                        |                    | Netinve        | stment         | Equity acc<br>(loss)/ |                |
|------------------------------------------------------------------------|-----------------------------|--------------|--------------|------------------------|--------------------|----------------|----------------|-----------------------|----------------|
| Name of entity                                                         | Country of<br>incorporation | inte<br>2018 | rest<br>2017 | Nature of relationship | Measurement method | 2018<br>\$000s | 2017<br>\$000s | 2018<br>\$000s        | 2017<br>\$000s |
| Chengdu Shen-Timemaker<br>Crystal Technology Co. Ltd <sup>1</sup>      | China                       | 40%          | 40%          | Associate              | Equity method      | -              | 5,370          |                       |                |
| Chengdu Timemaker Crystal<br>Technology Co. Ltd <sup>1</sup>           | China                       | 40%          | 40%          | Associate              | Equity method      | 8,925          | 2,157          |                       |                |
| Shenzhen Taixiang Wafer Co.<br>Ltd <sup>1</sup>                        | China                       | 40%          | 40%          | Associate              | Equity method      | 425            | 403            |                       |                |
| Total Timemaker Group                                                  |                             |              |              |                        | •                  | 9,350          | 7,930          | 908                   | 24             |
| Thinxtra Pty Limited <sup>3</sup>                                      | Australia                   | 21.5%        | 42%          | Associate              | Equity method      | 5,290          | 4,074          | (2,273)               | (2,123)        |
| Total carrying amount of associates                                    |                             |              |              |                        | ·                  | 14,640         | 12,004         | (1,365)               | (2,099)        |
| Centum Rakon India Private Ltd <sup>2</sup>                            | India                       | 49%          | 49%          | Joint Venture          | Equity method      | 2,876          | 3,722          | (550)                 | 45             |
| Total carrying amount of equity accounted associates and joint venture |                             |              |              | 17,516                 | 15,726             | (1,915)        | (2,054)        |                       |                |

<sup>&</sup>lt;sup>1</sup> The Group has a 40% interest in two related companies: Chengdu Timemaker Crystal Technology Co. Limited and Shenzhen Taixiang Wafer Co. Limited, which provide products and services to the frequency control products industry, refer also to note B4 e) for details of merger within the group during 2018.

#### B4 c) Partial sale of investment in Thinxtra

Thinxtra Limited ('Thinxtra') is an 'Internet of Things' (or 'IoT') business that started in 2016. Thinxtra's focus is on establishing an IoT network in Australia, New Zealand and Hong Kong and providing products, services and solutions enabling connectivity of devices to the network. Thinxtra's business model is based on subscription for access to the network, platform solutions and the sale of IoT products. Further information is available at www.thinxtra.com. The Group commenced equity accounting its investment in Thinxtra from December 2015.

During 2017 Thinxtra undertook additional capital raising (Series B). Following the capital raising Rakon sold 199,763 shares for A\$3.0m in November 2017 to applicants who missed out on a Series B allotment. A resultant gain of NZ\$1.9m was realised with Rakon owning 21.5% of Thinxtra immediately after the sale, refer note B2 c).



<sup>&</sup>lt;sup>2</sup> The Group has a 49% interest in Centum Rakon India Private Limited ('CRI'), a joint venture which provides products and services to the frequency control industry.

<sup>&</sup>lt;sup>3</sup> The Group has a 21.5% interest in Thinxtra Limited ('Thinxtra'), an 'Internet of Things' business, refer note B4 c).

#### B4 d) Recognition of net dilution gain in Thinxtra

#### Critical accounting estimate

During the year Thinxtra issued convertible preference shares. As at 31 March 2018 and during the year, Rakon held only ordinary Shares in Thinxtra. In calculating Rakon's share of the net assets of its investment in Thinxtra the Directors have determined that the convertible preference shares dilute Rakon's investment in Thinxtra.

The key judgement applied is that the Directors have concluded that the rights attached to the convertible preferences shares over and above the ordinary shares are protective and not substantive in nature. Therefore, the percentage ownership Rakon holds in Thinxtra is based on their proportion of shares including all convertible preference shares, as these shares hold the same voting rights as ordinary shares.

Supporting the above judgement is the fact that Rakon sold ordinary shares during the year, shortly after the convertible preference share issue, at the same price as convertible preference shares were issued.

Should the protective rights attached to the convertible preference shares be triggered, these shareholders would be entitled to up to 1.2 times the issue price of the convertible preference shares, potentially reducing the net assets available to ordinary shareholders. As noted above the Directors judge these to be protective rights that are not substantive as at the date of these financial statements.

#### Net dilution gain

During the year Thinxtra issued new fully paid shares at a price in excess of what Rakon purchased shares at which resulted in a significant increase to it's net assets. The increased number of shares diluted Rakon's shareholding percentage. For Rakon, the gain from Rakon's share of new capital invested outweighed the loss from the dilution in shareholding. A net gain of \$4.8m was recognised in the current year (2017: nil).

#### 84 e) Merger within the Timemaker Group

In June 2017 Chengdu Shen-Timemaker Crystal Technology Co. Limited and Chengdu Timemaker Crystal Technology Co. Limited were merged with the merged entity being Chengdu Timemaker Crystal Technology Co. Limited.

#### B4 f) Subsequent event – acquisition of remaining shares in CRI

On 27 April 2018 Rakon acquired the remaining 51% of shares in CRI for US\$5.5m. US\$4.125m was paid on 2 May 2018 with the US\$1.375m balance payable within 18 months of when the agreement was signed. The acquisition allows Rakon to leverage CRI's high quality low cost operation, allows alignment of the international operations and provides access to the Indian market.

The subsequent accounting for the acquisition, (including fair value assessment of assets acquired) was not completed until after these financial statements were signed. This was due to the time frame between the acquisition and the issue of these financial statements.

# B4 g) Prior year impairment of investment in CRI

In the prior year the future cash flow projections for the products manufactured in India were lower than at the time of the previous review. This was due to the long range revenue forecasts which had reduced as a result of expected technology replacement resulting in products being manufactured in other CGUs within the Group. This resulted in an impairment of \$3,164,000 in the prior year. The carrying value is equivalent to the recoverable amount determined on a value in use basis.

# B4 h) Commitments and contingent liabilities in respect of associates and joint venture

There are no other commitments or contingent liabilities in respect of the Group's investment in associates and the joint venture.

#### Joint venture

CRI has received income tax assessments which are in dispute. The directors of CRI believe the positions are likely to be upheld and accordingly no provision was made in CRI's financial statements. The below summarises the potential impacts on CRI's tax balances if the assessments are upheld:

- 2009/10 a decrease in tax losses of \$1.0m (tax value \$346,000)
- 2011/12 an increase in taxable income of \$1.0m (tax value \$346,000)
- 2013/14 an increase in taxable income of \$0.6m (tax value \$194,000)

# B4 i) Summarised financial information for associates and joint venture

The tables below provide summarised financial information for the associates and joint venture of the Group. The information disclosed reflects the amounts presented in the financial statements of the relevant associates and joint venture and not the Group's share of those amounts. They have been amended to reflect adjustments made by the entity when using the equity method, including fair value adjustments and modifications for differences in accounting policy. Figures for the total Timemaker group are an aggregate of Chengdu Timemaker Crystal Technology Co. Limited and Shenzhen Taixiang Wafer Co. Limited.

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|                                                  | Centum Rakon Indi | Centum Rakon India Private Ltd                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        | ty Ltd |
|--------------------------------------------------|-------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------|
|                                                  | 2018              | 2017                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 2018   | 2017   |
|                                                  | \$000s            | \$000s                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | \$000s | \$000s |
| Summarised balance sheet                         |                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |        |        |
| Current assets                                   |                   | TO SERVICE STATE OF THE SERVICE STATE STATE OF THE |        |        |
| Cash & cash equivalents                          | 1,159             | 3,131                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 11,117 | 3,792  |
| Other current assets                             | 11,721            | 10,416                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2,091  | 1,586  |
| Total current assets                             | 12,880            | 13,547                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 13,208 | 5,378  |
| Non-current assets                               | 5,518             | 6,468                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 10,509 | 6,058  |
| Current liabilities                              |                   | l.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |        |        |
| Financial liabilities (excluding trade payables) | 2,157             | 2,843                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 149    | 341    |
| Other current liabilities                        | 3,645             | 2,972                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,400  | 2,059  |
| Total current liabilities                        | 5,802             | 5,815                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,549  | 2,400  |
| Non-current liabilities                          |                   | * WATER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |        |        |
| Other non-current liabilities                    | 269               | 146                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | -      | -      |
| Total non-current liabilities                    | 269               | 146                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |        | -      |
| Net assets                                       | 12,327            | 14,054                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 22,168 | 9,036  |

| •                                            | Centum Rakon Indi | Centum Rakon India Private Ltd |         | Thinxtra Pty Ltd |  |
|----------------------------------------------|-------------------|--------------------------------|---------|------------------|--|
|                                              | 2018              | 2017                           | 2018    | 2017             |  |
|                                              | \$000s            | \$000s                         | \$000s  | \$000s           |  |
| Summarised statement of comprehensive income |                   |                                |         |                  |  |
| Revenue                                      | 14,951            | 15,523                         | 615     | 369              |  |
| Interest Income                              | 130               | 137                            | 37      | 31               |  |
| Depreciation and amortisation                | (1,340)           | (2,044)                        | (1)     | 55               |  |
| Interest expenses                            | (118)             | (102)                          | -       | -                |  |
| (Loss)/profit for the period                 | (1,121)           | 97                             | (7,642) | (4,586)          |  |

|                                                                 | Centum Rakon India Private Ltd Thinxtra |         | Thinxtra P | Pty Ltd |  |
|-----------------------------------------------------------------|-----------------------------------------|---------|------------|---------|--|
|                                                                 | 2018                                    | 2017    | 2018       | 2017    |  |
|                                                                 | \$000s                                  | \$000s  | \$000s     | \$000s  |  |
| Reconciliation of net assets to carrying amount                 |                                         |         |            |         |  |
| Rakon's share in %                                              | 49%                                     | 49%     | 21.5%      | 42%     |  |
| Rakon's share of associates' and joint venture's net assets     | 6,040                                   | 6,886   | 4,775      | 3,821   |  |
| Goodwill                                                        | •                                       | -       | 515        | 960     |  |
| Translation movement                                            | -                                       |         | -          | (40)    |  |
| Gain on share price dilution not recognised                     | -                                       |         | -          | (667)   |  |
| Cumulative impairment                                           | (3,164)                                 | (3,164) | -          | -       |  |
| Carrying amount                                                 | 2,876                                   | 3,722   | 5,290      | 4,074   |  |
| Movement in carrying amount                                     |                                         |         |            |         |  |
| Opening net assets 1 April                                      | 3,722                                   | 6,798   | 4,074      | 1,626   |  |
| Equity accounted (loss)/profit                                  | (550)                                   | 45      | (2,273)    | (2,123) |  |
| Foreign exchange movement                                       | (296)                                   | 43      | -          | (58)    |  |
| Gain on share price dilution recognised                         | -                                       | -       | 4,815      | -       |  |
| Additional capital contribution during the year                 | -                                       | -       | -          | 4,629   |  |
| Reduction in carrying value from sale of shares during the year | -                                       | -       | (1,326)    | -       |  |
| Impairment booked for the year                                  | -                                       | (3,164) | -          |         |  |
| Net carrying amount                                             | 2,876                                   | 3,722   | 5,290      | 4,074   |  |



| Current assets                                              |         |                                        |                           |                               |                  |                        |          |                   |
|-------------------------------------------------------------|---------|----------------------------------------|---------------------------|-------------------------------|------------------|------------------------|----------|-------------------|
| Cash & cash equivalents                                     | _       | -                                      | 3,138                     | 1,947                         | 2                | 2                      | 3,140    | 1,949             |
| Other current assets                                        | _       | 13,339                                 | 15,450                    | 9,982                         | 1,135            | 1,113                  | 16,585   | 24,434            |
| Total current assets                                        | -       | 13,339                                 | 18,588                    | 11,929                        | 1,137            | 1,115                  | 19,725   | 26,383            |
| Non-current assets                                          | -       | 1,389                                  | 24,200                    | 18,068                        |                  | 1                      | 24,200   | 19,458            |
| Current liabilities                                         |         |                                        |                           |                               |                  |                        |          | ·                 |
| Financial liabilities (excluding trade payables)            | -       | -                                      | 8,434                     | 6,621                         | -                | -                      | 8,434    | 6,621             |
| Other current liabilities                                   |         | 1,303                                  | 10,364                    | 17,410                        | 73               | 109                    | 10,437   | 18,822            |
| Total current liabilities                                   |         | 1,303                                  | 18,798                    | 24,031                        | 73               | 109                    | 18,871   | 25,443            |
| Non-current liabilities                                     |         | -                                      | -                         | ·                             |                  |                        | ,        | ,                 |
| Other non-current liabilities                               | -       | -                                      | 1,678                     | -                             | _                | -                      | 1,678    | _                 |
| Total non-current liabilities                               | -       |                                        | 1,678                     | -                             | _                | -                      | 1,678    | _                 |
| Net assets                                                  | -       | 13,425                                 | 22,312                    | 5,966                         | 1,064            | 1,007                  | 23,376   | 20,398            |
|                                                             |         | gdu Shen-<br>ker Crystal               | Chengdu 1<br>Crystal Tech | limemaker                     | Shenzhen         | . Taixian <i>g</i>     | Total T  | imemaker          |
|                                                             |         | gy Co. Ltd                             | -                         | Ltd                           |                  | er Co. Ltd             |          | Group             |
|                                                             | 2018    | 2017                                   | 2018                      | 2017                          | 2018             | 2017                   | 2018     | 2017              |
| _                                                           | \$0005  | \$000s                                 | \$000s                    | \$000s                        | \$000s           | \$000s                 | \$000s   | \$000s            |
| Summarised statement of comprehensive income                |         |                                        |                           |                               |                  |                        |          |                   |
| Revenue                                                     | -       | 959                                    | 24,481                    | 18,692                        | -                | -                      | 24,481   | 19,651            |
| Depreciation and amortisation                               | (74)    | (640)                                  | (1,809)                   | (1,388)                       | -                | -                      | (1,883)  | (2,028)           |
| Interest expenses                                           | •       | (15)                                   | (1,017)                   | (629)                         | -                | -                      | (1,017)  | (644)             |
| (Loss)/profit for the period                                | (166)   | (2,413)                                | 2,469                     | 2,445                         | -                | -                      | 2,304    | 32                |
|                                                             | Timemal | gdu Shen-<br>ker Crystal<br>gy Co. Ltd | Chengdu T<br>Crystal Tech | îmemaker<br>nology Co.<br>Ltd | Shenzhen<br>Wafe | Taixiang<br>er Co. Ltd | Total T  | imemaker<br>Group |
|                                                             | 2018    | 2017                                   | 2018                      | 2017                          | 2018             | 2017                   | 2018     | 2017              |
| _                                                           | \$000s  | \$000s                                 | \$000s                    | \$000s                        | \$000s           | \$000s                 | \$000s   | \$000s            |
| Reconciliation of net assets to carrying amount             |         |                                        |                           |                               |                  |                        |          |                   |
| Rakon's share in %                                          | 40%     | 40%                                    | 40%                       | 40%                           | 40%              | 40%                    | 40%      | 40%               |
| Rakon's share of associates' and joint venture's net assets | +       | 5,370                                  | 8,926                     | 2,386                         | 425              | 403                    | 9,350    | 8,159             |
| Other comprehensive income prior year adjustment            | •       | -                                      | -                         | (229)                         | -                | -                      | <b>₩</b> | (229)             |
| Goodwill                                                    | •       | -                                      | -                         |                               | -                |                        |          |                   |
| Carrying amount                                             | -       | 5,370                                  | 8,926                     | 2,157                         | 425              | 403                    | 9,350    | 7,930             |
| Movement in carrying amount                                 |         |                                        |                           |                               |                  |                        |          |                   |
| Opening net assets 1 April                                  |         |                                        |                           |                               |                  |                        | 7,930    | 8,689             |
| Equity accounted profit                                     |         |                                        |                           |                               |                  |                        | 908      | 24                |
| Foreign exchange movement                                   |         |                                        |                           |                               |                  |                        | 512      | (783)             |
| Carrying amount                                             |         |                                        |                           |                               |                  |                        | 9,350    | 7,930             |
|                                                             |         |                                        |                           |                               |                  |                        |          | 101/              |

Chengdu Shen- Chengdu Timemaker Timemaker Crystal Crystal Technology Co.

2018

\$000s

Technology Co. Ltd

2017

\$000s

2018

\$000s

Summarised balance sheet

Shenzhen Taixiang

2018

\$000s

Wafer Co. Ltd

2017

\$000s

Ltd

2017

\$000s

Total Timemaker

2018

\$000s

Group

2017

\$000s



# **B5.** Non-financial assets & liabilities

#### B5 a) Inventories

# Accounting policy

Inventories are stated at the lower of cost (weighted average cost) or net realisable value. Cost comprises direct materials, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

#### Breakdown of inventories

|                   | 2018   | 2017<br>\$000s |
|-------------------|--------|----------------|
|                   | \$000s |                |
| Raw materials     | 8,767  | 7,167          |
| Work in progress  | 10,896 | 12,551         |
| Finished goods    | 4,508  | 4,568          |
| Total inventories | 24,171 | 24,286         |

#### Obsolescence

An inventory obsolescence provision of \$4,584,000 (2017: \$8,181,000) is included in the inventory figures above. Significant judgements made in determining the provision include:

- Ageing of inventory
- Forecast revenue and likely consumption of inventory
- Historical revenue and actual consumption of inventory
- · Specific identification of items of inventories for which the net realisable value is deemed to be lower than cost

During the year inventory of \$5,141,000 (2017: \$2,077,000) was scrapped of which \$5,141,000 (2017: \$1,618,000) was provided for. The net amount included in cost of sales from an increase in the obsolescence provision was \$1,292,000 (2017: \$3,645,000).

#### B5 b) intangible assets

# Accounting policy

#### **Amortisation**

Amortisation is charged to the statement of comprehensive income on a straight line basis over the estimated useful lives below:

| Goodwill                            | Nil          |
|-------------------------------------|--------------|
| Patents                             | 20 years     |
| Software                            | 2 – 10 years |
| Product development                 | 5 - 10 years |
| Assets under course of construction | Nil          |

Software assets and capitalised costs of developing systems are recorded as intangible assets and amortised unless they are directly related to a specific item of hardware, and in that case are recorded as property, plant and equipment.

# Patents and software

Identifiable intangible assets that are acquired by the Group are stated at cost less accumulated amortisation and impairment losses. Subsequent expenditure on intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

#### Research and development

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognised in the statement of comprehensive income as an expense as incurred. Any research and development taxation credits and government grant funding for research and development are recognised when eligibility criteria have been met and treated as a reduction in expenses.

Expenditure on development activities, whereby research findings are applied to a plan or design for the production of new or substantially improved products and processes, is capitalised if the product or process is technically and commercially feasible and the Group has sufficient resources to complete development. Other development expenditure is recognised in the statement of comprehensive income as an expense as incurred.



Total capitalised research and development costs are \$7.9m (2017: \$8.2m) made up of product development assets and assets under construction.

# Impairment

During the year specific product development projects and projects in progress were reviewed for recoverability based on the expected cash flows to be generated by the projects. The expected cash flows supported the carrying values and no impairment was noted.

During the prior year specific product development projects and projects in progress were reviewed for recoverability. This was based on the expected cash flows to be generated by the projects. It was found the expected cash flows had reduced and were unlikely to support the carrying values. As a result, these specific projects were fully impaired. The impairment was within the New Zealand and France cash generating units. Impairment of goodwill which relates to the same subset of products manufactured in India for the telecommunications market segment is outlined in note B4 g).

# Breakdown of intangible assets

|                                       |          |         |          | Product     | Assets under |          |
|---------------------------------------|----------|---------|----------|-------------|--------------|----------|
|                                       | Goodwill | Patents | Software | development | construction | Total    |
| At 31 March 2016                      | \$0005   | \$000s  | \$000s   | \$000s      | \$0005       | \$000s   |
| Cost                                  | 2,335    | 3,409   | 8,584    | 9,486       | 3,988        | 27,802   |
| Accumulated amortisation & impairment | -        | (2,871) | (7,620)  | (2,461)     | -            | (12,952) |
| Net book value                        | 2,335    | 538     | 964      | 7,025       | 3,988        | 14,850   |
| Year ended 31 March 2017              |          |         |          |             |              |          |
| Opening net book value                | 2,335    | 538     | 964      | 7,025       | 3,988        | 14,850   |
| Foreign exchange differences          | (489)    | (80)    | (27)     | (866)       | (280)        | (1,742)  |
| Additions - acquired separately       | -        | •       | 26       | -           | -            | 26       |
| Additions - internally developed      | -        | -       | 141      | 29          | 1,061        | 1,231    |
| Disposals                             | -        | -       | (5)      | (534)       | -            | (539)    |
| Amortisation charge                   | -        | -       | (498)    | (1,620)     | -            | (2,118)  |
| Amortisation reversal on disposals    | -        | -       | 5        | 424         | -            | 429      |
| Impairment                            | (1,846)  | -       | •        | (824)       | •            | (2,670)  |
| Transfers                             | -        | -       | 154      | 822         | (976)        | -        |
| Closing net book amounts              | -        | 458     | 760      | 4,456       | 3,793        | 9,467    |



|                                       |          |         |          | Product     | Assets under |          |
|---------------------------------------|----------|---------|----------|-------------|--------------|----------|
|                                       | Goodwill | Patents | Software | development | construction | Total    |
|                                       | \$000s   | \$000s  | \$000s   | \$000s      | \$000s       | \$000s   |
| Year ended 31 March 2018              |          |         |          |             |              |          |
| Opening net book value                | -        | 458     | 760      | 4,456       | 3,793        | 9,467    |
| Foreign exchange differences          | -        | 46      | 37       | 512         | 42           | 637      |
| Additions - acquired<br>separately    | -        | •       | 13       | •           | -            | 13       |
| Additions - internally developed      | -        | -       | -        | 114         | 763          | 877      |
| Disposals                             | -        | -       | (248)    | (41)        | -            | (289)    |
| Amortisation charge                   | -        | -       | (403)    | (1,435)     | -            | (1,838)  |
| Amortisation reversal on disposals    | -        | -       | 248      | -           | -            | 248      |
| Transfers                             | •        | -       | 28       | 898         | (926)        | -        |
| Closing net book amounts              | -        | 504     | 435      | 4,504       | 3,672        | 9,115    |
| At 31 March 2018                      |          |         |          |             |              |          |
| Cost                                  | 1,846    | 2,946   | 8,610    | 10,264      | 3,672        | 27,338   |
| Accumulated amortisation & impairment | (1,846)  | (2,442) | (8,175)  | (5,760)     | -            | (18,223) |
| Net book value                        | -        | 504     | 435      | 4,504       | 3,672        | 9,115    |

# C. Risk

# C1. Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual results. The estimates and assumptions that involved a higher degree of judgement or complexity, and of items which are more likely to be materially adjusted due to estimates and assumptions turning out to be wrong are included in section B and C. Specifically these are:

- Calculation of inventory obsolescence (note B5 a)
- Estimated useful life of intangible assets (note B5 b)
- Recognition of net dilution gain in Thinxtra (note B4 d)
- Estimate and judgements not included above are detailed below.

# C1 a) impairment of assets

The Group, as required by NZ IFRS, has assessed as at 31 March 2018 whether any indicators of impairment exist. In doing so management and the Directors have considered factors including the current profitability of the Group and the market capitalisation value of the Company in comparison to the Group's net asset value. Detailed assessments were conducted for inventory (note B5 a), intangible assets (note B5 b), trade and other receivables (note B3 b) and property, plant and equipment (note D1 a). A minor impairment was noted in relation to spare parts within property, plant and equipment (refer note D1 a). The Directors consider the net asset value of the Group to be appropriate.

# Critical accounting estimates and assumptions

The Group tests annually for indicators of impairment, in accordance with the accounting policy stated in note D12 e). The recoverable amounts of cash generating units have been forecasted based on value-in-use calculations. These calculations require the use of estimates.

The recoverable amount of a CGU is determined based on 'value in use' calculations. These calculations use pre-tax cash flow projections based on financial forecasts covering a five year period due to product life cycles, pricing trends and longer term expected currency trends.



#### Key assumptions used in 'value in use' calculations

| CGU         | Assumption                                 | Range         | 5 Year CAGR |
|-------------|--------------------------------------------|---------------|-------------|
| New Zealand | Annual sales growth rate <sup>1</sup>      | 5% to 11%     | 7.5%        |
|             | Gross margin % <sup>2</sup>                | 50% to 52%    | n/a         |
| France      | Annual sales growth rate <sup>1</sup>      | 5% to 12%     | 7.7%        |
|             | Gross margin % <sup>2</sup>                | 35%           | n/a         |
| China       | Annual net profit growth rate <sup>3</sup> | 3% to 81%     | 22%         |
|             | Free cash flow <sup>3</sup>                | -403% to 163% | 7.6%        |
| India       | Annual net profit growth rate4             | 4% to 161%    | 33%         |
|             | Free cash flow⁴                            | -2% to 182%   | 29%         |

Free cash flow is used in the above table as the China and India assets are held through Rakon's investment in associates and joint venture.

- <sup>1</sup> Sales growth Management have forecasted sales to grow over the period of the cash flow projection, due to a combination of factors including industry forecasts for the key market segments in which Rakon operates, future product innovation and estimations of its own share of the market reflective of the quality of its product range and technology advantages. Management have forecast a future increase in revenues for the NZ and France CGUs specifically as a result of its product positioning which is expected to meet the future increased technology specification that will be demanded in the telecommunications segment.
- <sup>2</sup> Gross margin Management forecasted gross margin based on past performance and its expectations of market development also taking into account gradual decline in average selling prices. Anticipated industry trends, product innovations, manufacturing efficiency and raw material cost improvements have also been factored into these gross margin assumptions.
- <sup>3</sup> China, net profit Management forecasted net profit based on a combination of factors including industry forecasts for the key market segments, future product innovation and estimations of its own share of the market reflective of the quality of its product range and technology advantages.
- <sup>4</sup> India, net profit Management forecasted net profit based on a combination of factors including industry forecasts for the key market segments, future product innovation and estimations of its own share of the market reflective of the quality of its product range and technology advantages.

These assumptions have been used for the analysis of each CGU within the business segment. The discount rates used are pre-tax and reflect specific risks relating to the relevant segments.

## Significant estimate: impact of possible changes in key assumptions

# New Zealand CGU

If the sales volumes used in the value-in-use calculation had been 2.5% lower than management's estimates no impairment would result.

If the gross margin percentage used in the value-in-use calculation had been 1.5% lower than management's estimates the Group would have recognised an impairment against the carrying amount of net assets of \$1.1m.

If the pre-tax discount rate applied to the cash flow projections was 16.4% instead of 14.0%, the recoverable amount of the CGU would equal its carrying amount.

#### France CGU

The recoverable amount is estimated to be \$30m (2017: \$14.4m). This exceeds the carrying amount of the CGU at balance date by \$4.4m (2017: \$4.4m).

If the sales used in the value-in-use calculation had been 2.5% lower than management's estimates the Group would have recognised an impairment against the carrying amount of net assets of \$3.9m.

If the gross margin percentage used in the value-in-use calculation had been 1.5% lower than management's estimates the Group would have recognised an impairment against the carrying amount of net assets of \$9.0m.

If the pre-tax discount rate applied to the cash flow projections was 14.2% instead of 13.0%, the recoverable amount of the CGU would equal its carrying amount.

#### China CGU

The recoverable amount is estimated to be \$13.1m (2017: \$23.1m). This exceeds the carrying amount of the CGU at balance date by \$3.8m (2017: \$15.5m).

If free cash flow was 5.0% lower than management's estimates no impairment would result.

If the pre-tax discount rate applied to the cash flow projections was 16.7% instead of 14.2%, the recoverable amount of the CGU would equal its carrying amount.

#### India CGU

The recoverable amount is estimated to be \$5.9m (2017: \$3.7m). This exceeds the carrying amount of the CGU at balance date by \$3.0m (2017: \$3,000).

If free cash flow was 5.0% lower than management's estimates no impairment would result.

If the pre-tax discount rate applied to the cash flow projections was 48.9% instead of 24.2%, the recoverable amount of the CGU would equal its carrying amount.

Cash flows beyond the five year period are extrapolated using the estimated growth rates stated below.

|                | Growth rate | Growth rate |       | e     |
|----------------|-------------|-------------|-------|-------|
|                | 2018        | 2017        | 2018  | 2017  |
| New Zealand    | 2.5%        | 2.5%        | 14.0% | 15.7% |
| United Kingdom | 2.5%        | 2.5%        | 11.1% | 12.7% |
| France         | 2.5%        | 2.5%        | 13.0% | 14.0% |
| China          | 2.5%        | 2.5%        | 14.2% | 15.3% |
| India          | 2.5%        | 2.5%        | 24.2% | 27.0% |

#### **Prior Year Impairment**

In the prior year, the future cash flow projections for the specific products manufactured in India for the France CGU were lower than at the time of the previous review. This was due to revenue forecasts from these specific products being reduced as they were replaced by newer technology products which were expected to be manufactured in other locations within the Group. This resulted in an impairment to goodwill of \$1,846,000 (being the carrying value of goodwill as at 31 March 2017).

The investment in CRI was also impaired by \$3,164,000, refer note B4 g).

#### C1 b) Income taxes

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required in determining the worldwide provision for income taxes and recognition of deferred tax assets in relation to losses. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

#### C2. Financial risk management

The Group has exposure to the following risks:

- Credit risk
- Liquidity risk
- Market risk

This section presents information about the Group's exposures to each of the above risks including the Group's objectives, policies, processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout these consolidated financial statements.

The Board has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established the Audit and Risk Management Committee, which together with the Board, is responsible for developing and monitoring the Group's risk management policies.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls and to monitor risk adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Board and Audit and Risk Management Committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group.

# C2 a) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Group's receivables from customers.

#### Trade and other receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the Group's customer base, including the default risk of the industry and country, in which customers operate, has less influence on credit risk. The Group's most significant customer accounts for 10% (2017: 10%) of external revenue with the next most significant customer accounting for 7% (2017: 8%) of external revenue. The Group's most significant customer accounts for \$10m (2017: \$9.5m) revenue, is in the global positioning segment and is supplied out of New Zealand.

The Group has established credit policies under which each new customer is analysed individually for creditworthiness before payment and delivery terms and conditions are agreed. The Group's review includes trade references and external ratings, where appropriate and in some cases bank references. Purchase limits are established for each customer, which represents the maximum open amount; these limits are reviewed periodically. Customers that fail to meet the Group's benchmark creditworthiness, may transact with the Group only on a prepayment basis.

.....



The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables and investments. The main components of this allowance are a specific loss component that relates to individually significant exposures and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.

#### Credit quality of financial assets

#### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at 31 March is set out below other than for derivatives which is shown in note D2 b).

|                                                                            | Carrying | amount |
|----------------------------------------------------------------------------|----------|--------|
|                                                                            | 2018     | 2017   |
|                                                                            | \$000s   | \$000s |
| Financial assets at fair value through profit or loss (note D2 b)          | 211      | 2      |
| Trade and other receivables (note B3 b)                                    | 31,111   | 29,614 |
| Cash and cash equivalents (note D2 a)                                      | 10,364   | 3,305  |
| Forward exchange contracts and collar options used for hedging (note D2 b) | 1,412    | 294    |
| Total exposure to credit risk                                              | 43,098   | 33,215 |

The maximum exposure to credit risk for trade receivables at 31 March by currency of denomination is set out in note B3 b).

#### C2 b) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

Typically, the Group ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 60 days, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters. In addition, the Group maintains the following lines of credit:

#### **Current year**

On 9 May 2018 the facilities with ASB were renewed and have an expiry date of 31 May 2019, refer also note D2 e).

- \$1.7m cash advance facility with ASB. The interest rate is reset every 30 90 days and interest is payable based on the bank bill rate for that interest period, the term funding premium and the applicable margin.
- \$9.8m overdraft limit. Interest is payable at the ASB Corporate Indicator Rate plus applicable margin. Also refer to note D2 e). The \$2.0m increase compared to the previous facility relates to additional working capital for the CRI business and requires the release of securities held by CRI's current banks within four months of the date of the acquisition date (refer note B4 f).

Facilities are secured by a general security deed over all the present and future assets and undertakings of the Group and the Group has agreed to certain capital requirements, restrictions on dividend distributions and capital expenditure. The financial covenants include net tangible assets to total tangible assets, net debt to EBITDA and EBITDA to interest. Interest is based on wholesale market interest rates, bank margin and applicable line fee. The Company was in compliance with all required financial covenants during the year.

During the year the Company reduced its cash advance facilities after application of proceeds from the partial sale of its investment in Thinxtra (refer note B4 c) and sale of the Argenteuil, France property (refer note B2 c).

## Prior year

- \$6.2m cash advance facility with ASB. The interest rate is reset every 30 90 days and interest is payable based on the bank bill
  rate for that interest period, the term funding premium and the applicable margin. The drawn down balance at balance date
  was \$4.5m and the facility expiry date is May 2018.
- \$7.8m overdraft limit. Interest is payable at the ASB Corporate Indicator Rate plus applicable margin. Also refer to note D2 e).

During the prior year the Company reduced its cash advance facilities after application of proceeds from the investment by Siward. Refer note 82 c) and note D6.

The following are the contractual undiscounted cash flow maturities of financial liabilities, including interest payments and excluding the impact of netting agreements:



| 31 March 2018                        | Carrying<br>amount<br>\$000s | 6 months or<br>less<br>\$000s | 6 – 12 months<br>\$000s | 1 – 2 years<br>\$000s | 2 – 5 years<br>\$000s |
|--------------------------------------|------------------------------|-------------------------------|-------------------------|-----------------------|-----------------------|
| Financial liabilities                |                              |                               |                         |                       |                       |
| Derivatives (note D2 b)              | 313                          | (99)                          | (10)                    | (78)                  | (126)                 |
| Trade and other payables (note D2 d) | 19,107                       | (19,107)                      | -                       | -                     | •                     |
| Bank overdraft (note D2 e)           | 2,824                        | (2,824)                       | -                       | -                     | -                     |
| Finance leases (note D2 e)           | 31                           | (15)                          | (16)                    |                       | -                     |
| Total financial liabilities          | 22,275                       | (22,045)                      | (26)                    | (78)                  | (126)                 |
| 31 March 2017                        | Carrying amount 6<br>\$000s  | 6 months or less<br>\$000s    | 6 – 12 months<br>\$000s | 1 – 2 years<br>\$000s | 2 – 5 years<br>\$000s |
| Financial liabilities                |                              |                               |                         |                       |                       |
| Secured bank loans (note D2 e)       | 4,500                        | 4,558                         | •                       | -                     | -                     |
| Derivatives (note D2 b)              | 226                          | (42)                          | (39)                    | (145)                 | -                     |
| Trade and other payables (note D2 d) | 15,246                       | (15,246)                      | -                       | -                     | -                     |
| Bank overdraft (note D2 e)           | 3,229                        | (3,229)                       | -                       | J                     | -                     |
| Finance leases (note D2 e)           | 61                           | (30)                          | -                       | (31)                  | -                     |
| Total financial liabilities          |                              |                               |                         |                       |                       |

#### C2 c) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, whilst optimising the return on risk.

The Group enters into derivatives in the ordinary course of business and also incurs financial liabilities, in order to manage market risks. All such transactions are carried out within the guidelines set by the Board and Audit and Risk Management Committee. Generally, the Group seeks to apply hedge accounting in order to manage volatility in the statement of comprehensive income.

# **Currency risk**

The Group is exposed to currency risk on sales and purchases that are denominated in a currency other than the respective functional currencies of the Group's entities, primarily New Zealand Dollars (NZD), Sterling (GBP) and the Euro (EUR). The currencies in which these sales and purchases transactions are primarily denominated are US Dollars (USD), Japanese Yen (JPY), NZD, GBP and EUR.

The Group uses foreign currency forward exchange contracts and collar options to hedge its currency risk. Under the Group's Treasury Management Policy, minimum hedging of 50% and 25% of estimated foreign currency exposure in respect of forecast sales and purchases is required over the next 0 – 12 and 13 – 24 months respectively, subject to any variation approved by the Board. At 31 March 2018, 81% and 25% of currency exposures over the next 0 – 12 and 13 – 24 months respectively are hedged, with outstanding foreign currency forward exchange contracts and collar options.

# Exposure to currency risk

The table below summarises the foreign exchange exposure on the net monetary assets of each group entity against its respective functional currency, expressed in NZD.

|                  | USD    | EUR    | GBP    | JPY     |
|------------------|--------|--------|--------|---------|
| 31 March 2018    | \$000s | \$000s | \$000s | \$000s  |
| Rakon Limited    | 15,082 | 850    | 153    | (602)   |
| Rakon UK Limited | •      | -      | -      | -       |
| Rakon France SAS | 1,073  | -      | 12     | (15)    |
| Rakon Group      | 16,155 | 850    | 165    | (617)   |
|                  | USD    | EUR    | GBP    | JPY     |
| 31 March 2017    | \$000s | \$000s | \$000s | \$000s  |
| Rakon Limited    | 13,017 | 229    | 370    | (1,550) |
| Rakon UK Limited | (47)   | 10     | -      | 2       |
| Rakon France SAS | 7,039  | -      | (223)  | (390)   |
| Rakon Group      | 20,009 | 239    | 147    | (1,938) |



The following significant exchange rates applied during the year:

|     | Average ra | ate     | Reporting da | te rate |
|-----|------------|---------|--------------|---------|
| NZD | 2018       | 2017    | 2018         | 2017    |
| USD | 0.7149     | 0.7022  | 0.7277       | 0.7017  |
| EUR | 0.6118     | 0.6567  | 0.5858       | 0.6504  |
| GBP | 0.5398     | 0.5687  | 0.5134       | 0.5647  |
| JPY | 79.2096    | 79.3065 | 76.8400      | 77.9300 |

#### Sensitivity analysis

#### Underlying exposures

A 10% weakening of the NZD against the following currencies at 31 March would have increased (decreased) equity and profit or loss by the amounts shown below. Based on historical movements, a 10% increase or decrease in the NZD is considered to be a reasonable estimate. This analysis assumes that all other variables, in particular interest rates remain constant. The analysis was performed on the same basis for 2017.

| 31 March 2018 | Equity F<br>\$000s | Profit or loss<br>\$000s |
|---------------|--------------------|--------------------------|
| USD           | 1,795              | 1,795                    |
| EUR           | 94                 | 94                       |
| GBP           | 18                 | 18                       |
| JPY           | (69)               | (69)                     |
| 31 March 2017 | Equity F<br>\$000s | Profit or loss<br>\$000s |
| USD           | 2,223              | 2,223                    |
| EUR           | 27                 | 27                       |
| GBP           | 40                 |                          |
|               | 16                 | 16                       |

A 10% strengthening of the NZD against the above currencies at 31 March would have had the equal but opposite effect on the above currencies to the amount shown above, on the basis that all other variables remain constant.

# Forward foreign exchange contracts

A 10% weakening of the purchased currencies below against the forward foreign exchange contracts outstanding at 31 March, would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2017.

| 31 March 2018                                                                 | Fair value<br>\$000s | Equity<br>\$000s | Profit or loss<br>\$000s |
|-------------------------------------------------------------------------------|----------------------|------------------|--------------------------|
| Forward foreign exchange contracts – cash flow hedges<br>Net buy NZD sell USD | 1,294                | (2,719)          |                          |
| Forward foreign exchange contracts – held for trading                         |                      |                  |                          |
| Net buy NZD sell USD                                                          | 159                  | (353)            | (353)                    |
| Net buy NZD sell EUR                                                          | (91)                 | (472)            | (472)                    |
| 31 March 2017                                                                 | Fair value<br>\$000s | Equity<br>\$000s | Profit or loss<br>\$000s |
| Forward foreign exchange contracts – cash flow hedges<br>Net buy NZD sell USD | 211                  | (2,534)          | -                        |

A 10% strengthening of the purchased currencies below, against the forward foreign exchange contracts outstanding at 31 March would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates remain constant. The analysis is performed on the same basis for 2017.

| 31 March 2018                                                                 | Fair value<br>\$000s | Equity<br>\$000s | Profit or loss<br>\$000s |
|-------------------------------------------------------------------------------|----------------------|------------------|--------------------------|
| Forward foreign exchange contracts – cash flow hedges<br>Net buy NZD sell USD | 1,294                | 2,225            | -                        |
| Forward foreign exchange contracts – held for trading<br>Net buy NZD sell USD | 159                  | 288              | 288                      |



| 31 March 2018                                         | Fair value<br>\$000s | Equity<br>\$000s | Profit or loss<br>\$000s |
|-------------------------------------------------------|----------------------|------------------|--------------------------|
| Net buy NZD sell EUR                                  | (91)                 | 386              | 386                      |
|                                                       | Fair value           | Equity           | Profit or loss           |
| 31 March 2017                                         | \$000s               | \$000s           | \$000s                   |
| Forward foreign exchange contracts – cash flow hedges |                      |                  |                          |
| Net buy NZO sell USD                                  | 211                  | 2,074            | -                        |

#### Interest rate risk

Under the Group's Treasury Management Policy, a minimum of 50% of term debt is required to be on fixed interest rates. The Group adopts a policy to manage its exposure to interest rates by considering fixed rate interest rate swap agreements.

#### Profile

At the 31 March the interest rate profile of the Group's interest bearing financial instruments was:

|                               | 2018    | 2017    |
|-------------------------------|---------|---------|
| Variable rate instruments     | \$000s  | \$000s  |
| Financial assets (note D2 a)  | 10,364  | 3,305   |
| Financial liabilities         | (2,824) | (3,229) |
| Net variable rate instruments | 7,540   | 76      |
| Fixed rate instruments        |         |         |
| Financial assets              | -       |         |
| Financial liabilities         | (224)   | (206)   |
| Net fixed rate instruments    | (224)   | (206)   |

#### Sensitivity analysis

An increase of 100 basis points in interest rates at 31 March would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular foreign exchange rates, remain constant. The analysis for 2018 was performed on the same basis as 2017.

| 31 March 2018             | Equity<br>\$000s | Profit or loss<br>\$000s |
|---------------------------|------------------|--------------------------|
| Variable rate instruments | (28)             | (28)                     |
| Fixed rate instruments    | 58               | 58                       |
| 31 March 2017             |                  |                          |
| Variable rate instruments | 1                | 1                        |
| Fixed rate instruments    | 85               | -                        |

A decrease of 100 basis points in interest rates at 31 March would have the opposite impact to what is shown above.

#### C3. Capital management

The Board's policy is to maintain a capital base (made up of debt and equity) so as to sustain future development of the business. There were no changes to the Group's approach to capital management during the year.

# C3 a) Current year

For the year ended 31 March 2018 the Group reported a net profit after tax for the year of \$10.0m (2017: loss of \$13.6m) and net operating cash inflows of \$7.9m (2017: inflow of \$9.5m). As at 31 March 2018 the Group had net assets of \$87.1m (2017: \$74.6m), working capital of \$41.0m (2017: \$31.4m) and cash balances of \$7.5m (2017: \$76,000).

The Group is reliant on its bank facility (refer note D2 e) and equity as the principal sources of capital management. The ability of the Group to remain in compliance with its banking covenants has been considered by the Directors in the adoption of the going concern assumption during the preparation of these financial statements.

# C3 b) Prior year

In the prior year the Group was adversely impacted by a challenging market, particularly reduced spend in telecommunications infrastructure resulting in a decline in revenues of \$10.8m in the telecommunication segment. The Group results were also adversely impacted from restructures that were carried out in the New Zealand and France cash generating units. This resulted in non-recurring costs negatively impacting earnings.



The Group ensured funding was in place to assist with operational cash requirements and the ongoing strategic plan for the business through the arrangement of bank facilities and an equity injection from Siward of \$7.2m.

#### C3 c) Renewal of bank facilities

On 9 May 2018 the facilities with ASB were renewed and have an expiry date of 31 May 2019, refer note C2 b).

Facilities are secured by a general security deed over all the present and future assets and undertakings of the Group and the Group has agreed to certain capital requirements, restrictions on dividend distributions and capital expenditure. The financial covenants include net tangible assets to total tangible assets, net debt to EBITDA and EBITDA to interest. Interest is based on wholesale market interest rates, bank margin and applicable line fee.

Compliance with bank covenants is dependent on the Group's financial performance. The Directors have approved a five year forecast and business valuation impairment model. The Directors forecast that the Group will trade at levels appropriate to manage its working capital requirements and meet its bank covenants for the period of 12 months from the date of authorisation of these financial statements, under its new facility agreement signed on 9 May 2018 as detailed in note D2 e). The Directors have considered the achievability of the assumptions underlying those forecasts including forecast sales and positioning the business for the future. Forecasts indicate that the Group will meet all covenants and net cash requirements for the 12 months from the date of authorisation of these financial statements and that there is sufficient headroom to allow for downward sensitivities, should the actual revenue and margin levels be lower than forecast.

# D. Other information

# D1. Other profit and loss information

#### D1 a) Summary of impairments

The Group, as required by NZ IFRS, has assessed as at 31 March 2018 whether any indicators of impairment exist. In undertaking such an assessment, no indicators of impairment were identified in the current year.

|                                                  | 2018<br>\$000s | 2017<br>\$000s |
|--------------------------------------------------|----------------|----------------|
| Property, plant & equipment (note D3 a)          | 120            | 760            |
| Intangible assets excluding goodwill (note B5 b) | -              | 824            |
| Goodwill                                         | -              | 1,846          |
| Investment in CRI (note B4 g)                    | <u> </u>       | 3,164          |
|                                                  | 120            | 6,594          |

# Property, plant & equipment

During the year specific equipment spare parts were deemed to be no longer useful due to technical obsolescence or age. As a result, these spare parts were fully impaired. These spare parts are included in the plant and equipment category and form part of the New Zealand cash generating unit, refer also note D3 a).

#### Prior Year

In the prior year the above impairments were made which are described below.

# Property, plant & equipment

During the prior year specific equipment spare parts were deemed to be no longer useful due to technical obsolescence or age. As a result, these spare parts were fully impaired. These spare parts are included in the plant and equipment category and form part of the New Zealand cash generating unit, refer also note D3 a).

# Intangible assets excluding goodwill

During the prior year specific product development projects and projects in progress were reviewed for recoverability. This was based on the expected cash flows to be generated by the projects. It was found the expected cash flows on specific items had reduced and were unlikely to support the carrying values. As a result, these specific projects were fully impaired. The impairment was within the New Zealand and France cash generating units ('CGUs').

#### Goodwill and investment in CRI

The future cash flow projections for the specific products manufactured in India were lower than at the time of the previous review. This was due to revenue forecasts from these specific products reducing as they are replaced by newer technology products which were expected to be manufactured in other locations within the Group. This resulted in an impairment of goodwill held in the France CGU and an impairment to the Group's investment in CRI (refer note B4 g).

Following these impairment assessments, the Directors considered the net asset value of the Group to be appropriate.



# D1 b) Employee benefits expenses

# Accounting policy

Employee entitlements to salaries, wages and annual leave to be settled within 12 months of balance date represent present obligations resulting from employees' services provided up to the balance date. These are calculated at undiscounted amounts based on remuneration rates that the entity expects to pay.

# Breakdown of employee benefits expenses

|                                                                        | 2018   | 2017   |
|------------------------------------------------------------------------|--------|--------|
|                                                                        | \$000s | \$000s |
| Wages and salaries                                                     | 37,216 | 37,223 |
| Contributions to defined contribution plans                            | 570    | 583    |
| Decrease in liability for French retirement indemnity plan (note D3 b) | (23)   | (74)   |
| Increase in liability for long service leave (note D3 b)               | 114    | 15     |
| Redundancy cost (note D3 b)                                            | 159    | 3,043  |
| Employee share scheme (note D5)                                        | 8      | 42     |
| Total employee benefits expenses                                       | 38,044 | 40,832 |

# D1 c) Net finance (costs)/income

# **Accounting policy**

Interest income is recognised in the statement of comprehensive income as it accrues, using the effective interest method.

# Breakdown of finance (costs)/income

|                                         | 2018   | 2017<br>\$000s |
|-----------------------------------------|--------|----------------|
|                                         | \$0005 |                |
| Financial income                        |        |                |
| Interest income                         | 3      | 3              |
| Financial expenses                      |        |                |
| Interest expense on bank borrowings     | (492)  | (1,416)        |
| Unwinding of provision discount         | (12)   | (19)           |
| Total financial expenses                | (504)  | (1,435)        |
| Net finance costs                       | (501)  | (1,432)        |
| D1 d) Income tax expense                |        |                |
|                                         | 2018   | 2017           |
|                                         | \$000s | \$000s         |
| Current tax                             | (616)  | (525)          |
| Deferred tax (expense)/credit (note D4) | (382)  | 458            |
| Income tax expense                      | (998)  | (67)           |

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The tax on the Group's result before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to the results of the consolidated entities.

|                                                                                        | 2018    | 2017     |
|----------------------------------------------------------------------------------------|---------|----------|
| Reconciliation of income tax expense                                                   | \$000s  | \$000s   |
| Profit/(loss) before tax                                                               | 10,997  | (13,491) |
| Tax calculated at domestic tax rates applicable to profits in the respective countries | (2,943) | 3,904    |
| Foreign exchange difference in income tax calculation                                  | 15      | (8)      |
| Expenses not deductible                                                                | (73)    | (119)    |
| Non-taxable income                                                                     | 1,890   | 157      |
| Expenses deductible for tax purposes                                                   | 18      | _        |
| Prior year adjustment                                                                  | 296     | (193)    |
| Associate and joint venture results reported net of tax                                | (541)   | (586)    |
| Recognition and utilisation of previously unrecognised tax losses                      | 610     | -        |
| Tax losses for which no deferred income tax asset was recognised                       | (270)   | (3,222)  |
| Income tax expense                                                                     | (998)   | (67)     |

The weighted average applicable tax rate was 9% (2017: -0.5%).

# D2. Other financial assets and liabilities

# D2 a) Cash and cash equivalents

# **Accounting policy**

Cash and cash equivalents comprise of cash balances, call deposits, other short term highly liquid investments with original maturities of three months or less, that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value and bank overdrafts. Bank overdrafts are shown separately from borrowings on the balance sheet.

#### Breakdown of cash and cash equivalents

|                                                                                                              | 2018    | 2017    |
|--------------------------------------------------------------------------------------------------------------|---------|---------|
|                                                                                                              | \$000s  | \$000s  |
| Cash at bank and on hand                                                                                     | 10,364  | 3,305   |
| Cash, cash equivalents and bank overdrafts include the following for the purposes of the cash flow statement |         |         |
| Cash and cash equivalents                                                                                    | 10,364  | 3,305   |
| Bank overdrafts (note D2 e)                                                                                  | (2,824) | (3,229) |
| Total cash and cash equivalents                                                                              | 7,540   | 76      |

# D2 b) Derivative financial instruments

|                                                               | 2018   | 2018        | 2017   | 2017        |
|---------------------------------------------------------------|--------|-------------|--------|-------------|
|                                                               | Assets | Liabilities | Assets | Liabilities |
|                                                               | \$000s | \$000s      | \$000s | \$000s      |
| Interest rate swaps – cash flow hedge                         | •      | 126         | -      | 145         |
| Forward foreign exchange contracts – held for trading         | 211    | 91          | 2      | 1           |
| Forward foreign exchange contracts - cash flow hedges         | 1,242  | -           | 211    | •           |
| Forward foreign exchange collar option – cash flow hedges     | 170    | 96          | 83     | 80          |
| Total derivative financial instruments                        | 1,623  | 313         | 296    | 226         |
| Less: non-current forward foreign exchange — cash flow hedges | 334    | 78          | 115    | -           |
| Current - derivative financial instruments                    | 1,289  | 235         | 181    | 226         |

Trading derivatives are classified as a current asset or liability. The full fair value of a hedging derivative is classified as a non-current asset or liability if the remaining maturity of the hedged item is more than 12 months or as a current asset or liability if the maturity of the hedged item is less than 12 months.

#### Forward foreign exchange contracts

The notional principal amounts of the outstanding forward foreign exchange contracts at 31 March 2018 were \$33,624,000 (2017: \$23,087,000).

The hedged highly probable forecast transactions denominated in foreign currency are expected to occur at various dates during the next 24 months. Gains and losses recognised in the hedging reserve in equity on forward foreign exchange contracts as of 31 March 2018 will be recognised in the statement of comprehensive income, in the period or periods during which the hedged forecast transaction affects the statement of comprehensive income.

#### Interest rate swap contracts

At balance date one interest rate swap was in place with \$3m of borrowings fixed at 7.17%, expiring June 2020. The interest rate swap, with a fair value of -\$126,000 (2017: -\$145,000), is exposed to fair value movements if interest rates change.

#### D2 c) Recognised fair value measurements

The Group considers the below methods in estimating the fair value of a financial instrument:

- Level 1 the fair value is calculated using quoted prices in active markets
- Level 2 the fair value is estimated using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices)
- Level 3 the fair value is estimated using inputs for the asset or liability that are not based on observable market data. Investments in unlisted equity shares for which there is currently no active market are valued at cost less impairment.

For financial instruments not quoted in active markets, the Group uses valuation techniques such as present value techniques, comparison to similar instruments for which market observable prices exist and other relevant models used by market participants. These valuation techniques use both observable and unobservable market inputs.

If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2. The Group's foreign exchange contracts, collar options and interest rate swaps are Level 2 at 31 March 2018 and 31 March 2017.

|                                                                  |       | \$000s |
|------------------------------------------------------------------|-------|--------|
| Financial assets – derivative instruments                        |       |        |
| Foreign exchange contracts and collar options – held for trading | 211   | 2      |
| Foreign exchange contracts and collar options – cash flow hedges | 1,412 | 294    |
|                                                                  | 1,623 | 296    |
| Financial liabilities – derivative instruments                   |       |        |
| Interest rate swaps                                              | 126   | 145    |
| Foreign exchange contracts and collar options – held for trading | 91    | 1      |
| Foreign exchange contracts and collar options – cash flow hedges | 96    | 80     |
|                                                                  | 313   | 226    |

Specific valuation techniques include the fair value of forward foreign exchange contracts and collar options determined using forward exchange rates at the balance date, with the resulting value discounted back to present value.

There were no transfers between categories during the year.

# D2 d) Trade and other payables

## **Accounting policy**

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

# Breakdown of trade and other payables

|                                            | 2018   | 2017<br>\$000s |
|--------------------------------------------|--------|----------------|
|                                            | \$000s |                |
| Trade payables                             | 7,015  | 4,418          |
| Amounts due to related parties (note D9 b) | 1,874  | 3,287          |
| Employee entitlements                      | 7,803  | 5,978          |
| Accrued expenses                           | 1,839  | 1,563          |
| GST/VAT payable                            | 576    | -              |
| Total trade and other payables             | 19,107 | 15,246         |

The carrying amounts of trade and other payables are assumed to be the same as their fair values due to their short term nature.

# D2 e) Borrowings

#### Accounting policy

Interest bearing borrowings are recognised initially at fair value, net of transaction costs incurred. Subsequent to initial recognition, interest bearing borrowings are measured at amortised cost with any difference between the proceeds (net of transaction costs) and the redemption amount, recognised in the statement of comprehensive income over the period of the borrowings, using the effective interest method. Arrangement fees are amortised over the term of the loan facility.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after balance date.

#### Breakdown of borrowings

|                                 | 2018   | 2017   |
|---------------------------------|--------|--------|
|                                 | \$000s | \$000s |
| Current                         |        |        |
| Obligations under finance lease | 31     | 30     |
| Other borrowings                | 67     | -      |
| Bank overdrafts                 | 2,824  | 3,229  |
| Bank borrowings                 |        | 4,500  |
| Current borrowings              | 2,922  | 7,759  |
| Non-current                     |        |        |
| Obligations under finance lease | -      | 31     |
| Bank borrowings                 | -      |        |
| Non-current borrowings          |        | 31     |
| Non-current borrowings          |        |        |

#### Bank borrowings

During the year the Company reduced its bank borrowings after application of proceeds from the partial sale of its investment in Thinxtra (refer note 84 c) and sale of the Argenteuil, France property (refer note 82 c).

Prior to expiry, the facilities were renewed on similar terms and conditions (refer note C2 b). The average interest rate during the year on this facility was 5.97%.

Bank overdrafts and borrowings are secured by first mortgage over all the undertakings of Rakon Limited and any other wholly owned present and future subsidiaries.

The exposure of the Group's bank borrowings to interest rate changes and the contractual re-pricing dates at the balance dates are as follows:

|                                           | 2018   | 2017   |
|-------------------------------------------|--------|--------|
|                                           | \$000s | \$000s |
| 6 months or less                          | 2,922  | 7,759  |
| 6 – 12 months                             | -      | -      |
| 1–5 years                                 | -      | 31     |
| Over 5 years                              | •      | -      |
| Total bank borrowings including overdraft | 2,922  | 7,790  |
|                                           |        |        |

# Prior year

During the prior year the Company reduced its borrowings after application of proceeds from Siward. Refer note D6.

# D3. Other non-financial assets and liabilities

# D3 a) Property, plant and equipment

#### Accounting policy

# Initial recording and subsequent measurement

Items of property, plant and equipment are stated at cost, less accumulated depreciation and impairment losses. The cost of purchased property, plant and equipment is the value of the consideration given to acquire the assets and the value of other directly attributable costs, which have been incurred in bringing the assets to the location and condition necessary for their intended service. Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant or equipment.



#### Subsequent costs

The Group recognises in the carrying amount of an item of property, plant or equipment the cost of replacing part of such an item when that cost is incurred, only when it is probable that the future economic benefits embodied with the item will flow to the Group and the cost of the item can be measured reliably. All other costs are recognised in the statement of comprehensive income as an expense when incurred.

#### Depreciation

Depreciation of property, plant and equipment, other than freehold land, is calculated on a straight line basis so as to expense the cost of the assets to their expected residual values over their useful lives as follows:

| Land                                | Nil           |
|-------------------------------------|---------------|
| Buildings                           | 15 – 20 years |
| Leasehold improvements              | 3 – 25 years  |
| Computer hardware                   | 1 – 10 years  |
| Plant and equipment                 | 1 – 20 years  |
| Furniture and fittings              | 3 – 20 years  |
| Assets under course of construction | Nil           |

The assets' residual values and useful lives are reviewed and adjusted if appropriate, at each balance date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'other gains/(losses) – net' in the statement of comprehensive income.

#### Impairment

During the year specific equipment spare parts were deemed to be no longer useful due to technical obsolescence or age. As a result, these spare parts were fully impaired. These spare parts were included in the plant and equipment category and form part of the New Zealand cash generating unit. A similar exercise was performed in the prior year.



# Breakdown of property, plant and equipment

|                                       | Land and<br>buildings | Leasehold<br>improve-<br>ments | Plant and equipment | Computer<br>hardware | Other   | Assets<br>under<br>construct-<br>ion | Total    |
|---------------------------------------|-----------------------|--------------------------------|---------------------|----------------------|---------|--------------------------------------|----------|
| 84 24 84avab 2010                     | \$000s                | \$000s                         | \$000s              | \$000s               | \$000s  | \$000s                               | \$0005   |
| At 31 March 2016<br>Cost              | 7.204                 | 10 110                         | 02.254              | F 422                | 2.554   | 2 224                                | 440 700  |
| Accumulated depreciation &            | 7,304                 | 10,116                         | 82,251              | 5,132                | 2,654   | 3,331                                | 110,788  |
| impairment                            | (4,619)               | (8,234)                        | (73,665)            | (4,768)              | (2,268) | -                                    | (93,554) |
| Net book value                        | 2,685                 | 1,882                          | 8,586               | 364                  | 386     | 3,331                                | 17,234   |
| Year ended 31 March 2017              |                       |                                |                     |                      |         |                                      |          |
| Opening net book value                | 2,685                 | 1,882                          | 8,586               | 364                  | 386     | 3,331                                | 17,234   |
| Foreign exchange differences          | (164)                 | (25)                           | (10)                | 17                   | 42      | 17                                   | (123)    |
| Additions                             |                       | 640                            | 858                 | 180                  | 7       | 728                                  | 2,413    |
| Disposals                             | -                     | (38)                           | (1,566)             | (89)                 | (130)   | -                                    | (1,823)  |
| Assets classified as held for sale    | (1,969)               |                                | -                   | • •                  | ` .     | -                                    | (1,969)  |
| Depreciation charge                   | (23)                  | (554)                          | (2,579)             | (266)                | (69)    |                                      | (3,491)  |
| Depreciation reversal on disposals    | _                     | 19                             | 1,055               | 61                   | 129     | -                                    | 1,264    |
| Impairment                            | -                     | (10)                           | (736)               | -                    | (14)    | -                                    | (760)    |
| Transfers                             | -                     | 141                            | 1,938               | 6                    |         | (2,085)                              | •        |
| Closing net book amounts              | 529                   | 2,055                          | 7,546               | 273                  | 351     | 1,991                                | 12,745   |
| At 31 March 2017                      |                       |                                |                     |                      |         |                                      |          |
| Cost                                  | 4,887                 | 10,281                         | 82,083              | 5,119                | 2,376   | 1,991                                | 106,737  |
| Accumulated depreciation & impairment | (4,358)               | (8,226)                        | (74,537)            | (4,846)              | (2,025) | -                                    | (93,992) |
| Net book value                        | 529                   | 2,055                          | 7,546               | 273                  | 351     | 1,991                                | 12,745   |
| Year ended 31 March 2018              |                       |                                |                     |                      |         |                                      |          |
| Opening net book value                | 529                   | 2,055                          | 7,546               | 273                  | 351     | 1,991                                | 12,745   |
| Foreign exchange differences          |                       | 82                             | 173                 | 20                   | 17      | 82                                   | 374      |
| Additions                             |                       | 121                            | 1,159               | 324                  | 162     | 1,507                                | 3,273    |
| Disposals                             | _                     | (3,061)                        | (3,243)             | (434)                | (76)    | (13)                                 | (6,827)  |
| Depreciation charge                   | -                     | (398)                          | (1,809)             | (250)                | (47)    | •                                    | (2,504)  |
| Depreciation reversal on disposals    | -                     | 2,890                          | 3,158               | 434                  | 58      | _                                    | 6,540    |
| Impairment                            | -                     | -                              | (94)                | _                    | -       | (26)                                 | (120)    |
| Transfers                             | •                     | 27                             | 553                 | 11                   | 1       | (592)                                | ` .      |
| Closing net book amounts              | 529                   | 1,716                          | 7,443               | 378                  | 466     | 2,949                                | 13,481   |
| At 31 March 2018                      |                       |                                |                     |                      |         |                                      |          |
| Cost                                  | 4,887                 | 7,450                          | 80,725              | 5,040                | 2,480   | 2,975                                | 103,557  |
| Accumulated depreciation & impairment | (4,358)               | (5,734)                        | (73,282)            | (4,662)              | (2,014) | (26)                                 | (90,076) |
| Net book value                        | 529                   | 1,716                          | 7,443               | 378                  | 466     | 2,949                                | 13,481   |
|                                       |                       | -,,0                           |                     | 2,7                  | 700     |                                      | ,701     |



## D3 b) Provisions for other liabilities and charges

#### Accounting policies

A provision is recognised in the balance sheet when the Group has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and where appropriate, the risks specific to the liability.

## Retirement provision

The Group's net obligation in respect of the French retirement indemnity plan is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using the projected unit credit method and is discounted to its present value and the fair value of any related assets is deducted. The French retirement indemnity plan entitles permanent French employees to a lump sum on retirement. The payment is dependent on an employee's final salary and the number of years of service rendered.

French employees are entitled to a retirement pay-out once they have met specific criteria. This is a one off payment based on service time at retirement date. A provision has been created to recognise this cost taking in consideration of the time served, probability of attainment and discount rates. An actuarial valuation was performed at 31 March 2018.

#### Lona service leave

The Group's net obligation in respect of long service leave is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using the projected unit credit method and is discounted to its present value.

New Zealand employees are entitled to long service leave after the completion of 10 years' continuous service, in the form of special holidays and allowance. A provision has been created to recognise this cost, taking into consideration the time served, probability of attainment and discount rates.

#### Lease make good

Rakon is required to restore the leased premises at Mt Wellington, Auckland, New Zealand to their original condition at the end of the respective lease terms. A provision has been recognised for the present value of the estimated expenditure required to remove any leasehold improvements. These costs have been capitalised as part of the cost of leasehold improvements and are amortised over the lease terms.

## Restructure provision

## France restructure

In September 2013 the proposal for reorganisation was accepted by the Work Inspection Administration and the Workers Councils in France and communicated to the employees of Rakon France SAS as a plan to restructure.

During 2017 a proposal for re-organisation was discussed with the Work Inspection Administration and Workers Council in France and communicated to the employees of Rakon France SAS as a plan to restructure. Restructure related costs of \$2,242,000 were incurred.

At 31 March 2018 the balance of the restructuring provision represents the estimated costs to complete the Rakon France September 2013 and November 2016 plans to restructure.

## Breakdown of provisions for other liabilities and charges

|                                                             | Retirement provision | Long service<br>leave | Restructure provision | Lease make<br>good | Total   |
|-------------------------------------------------------------|----------------------|-----------------------|-----------------------|--------------------|---------|
|                                                             | \$000s               | \$000s                | \$000s                | \$000s             | \$000s  |
| At 31 March 2016                                            | 2,109                | 474                   | 192                   | •                  | 2,775   |
| Charged/(credited) to the statement of comprehensive        |                      |                       |                       |                    |         |
| income                                                      | (74)                 | 15                    | 3,043                 | 628                | 3,612   |
| Used during the year                                        | (94)                 | (72)                  | (2,402)               | <u>-</u>           | (2,568) |
| At 31 March 2017                                            | 1,941                | 417                   | 833                   | 628                | 3,819   |
| Charged/(credited) to the statement of comprehensive income |                      |                       |                       |                    |         |
| comprehensive income                                        | (23)                 | 114                   | 159                   | 12                 | 262     |
| Used during the year                                        | (109)                | (61)                  | (645)                 | •                  | (815)   |
| Foreign exchange                                            | 337                  | -                     | 92                    | -                  | 429     |
| At 31 March 2018                                            | 2,146                | 470                   | 439                   | 640                | 3,695   |
| Represented by                                              |                      |                       |                       |                    |         |
| Current portion                                             | 95                   | 427                   | 439                   | -                  | 961     |
| Non-current portion                                         | 2,051                | 43                    | •                     | 640                | 2,734   |
| Total provisions for other liabilities and charges          | 2,146                | 470                   | 439                   | 640                | 3,695   |



## D4. Deferred income tax

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and current tax liabilities and when the deferred income taxes relate to the same fiscal authority. The offset amounts are as follows:

|                                                                      | 2018   | 2017   |
|----------------------------------------------------------------------|--------|--------|
|                                                                      | \$000s | \$000s |
| Deferred tax assets                                                  |        | 1      |
| Deferred tax assets to be recovered after more than 12 months        | 4,708  | 5,340  |
| Deferred tax assets to be recovered within 12 months                 | 1,198  | 1,352  |
| Total deferred tax assets                                            | 5,906  | 6,692  |
| Deferred tax liabilities                                             |        |        |
| Deferred tax liabilities to be recovered after more than 12 months   | (209)  | (19)   |
| Deferred tax liabilities to be recovered within 12 months            | (35)   | (5)    |
| Total deferred tax liabilities                                       | (244)  | (24)   |
| Net deferred tax asset                                               | 5,662  | 6,668  |
|                                                                      | 2018   | 2017   |
|                                                                      | \$000s | \$000s |
| The gross movement in the deferred income tax account is as follows: |        |        |
| At 31 March 2017                                                     | 6,668  | 6,504  |
| Foreign exchange differences                                         | 112    | (186)  |
| Losses transferred to subsidiaries                                   | (389)  | (148)  |
| Deferred tax on cash flow hedge                                      | (347)  | 40     |
| Income statement (expense)/credit (note D1 d)                        | (382)  | 458    |
| At 31 March 2018                                                     | 5,662  | 6,668  |

The movement in deferred income tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same jurisdiction, is as follows:

|                                                         | Property,<br>plant & |                       | Employee           | i                | Future<br>ncome tax |                 |
|---------------------------------------------------------|----------------------|-----------------------|--------------------|------------------|---------------------|-----------------|
|                                                         | equipment<br>\$000s  | Intangibles<br>\$000s | benefits<br>\$000s | Other¹<br>\$000s | benefit<br>\$000s   | Total<br>\$000s |
| At 31 March 2016                                        | 687                  | -                     | 538                | 2,097            | 3,182               | 6,504           |
| (Charged)/credited to income statement                  | (464)                | -                     | (124)              | 1,061            | (15)                | 458             |
| Losses transferred to subsidiaries<br>Charged to equity | -                    |                       | -<br>-             | -<br>40          | (148)               | (148)<br>40     |
| Foreign exchange difference                             |                      |                       | _                  | (186)            |                     | (186)           |
| At 31 March 2017                                        | 223                  | -                     | 414                | 3,012            | 3,019               | 6,668           |
| (Charged)/credited to income statement                  | (180)                |                       | 88                 | (291)            | 1                   | (382)           |
| Losses transferred to subsidiaries                      |                      | -                     |                    |                  | (389)               | (389)           |
| Charged to equity                                       | -                    |                       |                    | (347)            | -                   | (347)           |
| Foreign exchange difference                             | 5                    |                       |                    | 107              | -                   | 112             |
| At 31 March 2018                                        | 48                   |                       | 502                | 2,481            | 2,631               | 5,662           |

<sup>&</sup>lt;sup>1</sup> Includes deferred tax arising from financial arrangements and inventory provisioning.

At balance date Rakon Limited had total tax losses of \$29,266,000 (2017: \$32,834,00) of which \$9,396,000 (2017: \$10,782,000) are recognised in deferred income tax assets. Accordingly, \$19,901,000 (2017: \$22,081,000) of tax losses have not been recognised in deferred income tax assets. Rakon Limited's tax losses have no expiry date.

During the year Rakon Limited recognised tax losses of \$2,180,000 (2017: \$1,819,000) which were not previously recognised in deferred income tax assets. These were fully utilised these against current year taxable income. Deferred income tax assets are recognised for tax losses to the extent the related tax benefit is expected to be realised through future taxable profits.

During the prior year a New Zealand IRD tax audit was completed for the years 2011 to 2015 resulting in the forfeiture of \$4,101,000 of tax losses.



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## D5. Other reserves

|                                        | Foreign                 |         |              |          |
|----------------------------------------|-------------------------|---------|--------------|----------|
|                                        | currency<br>translation | Hedging | Share option |          |
|                                        | reserve                 | reserve | reserve      | Total    |
|                                        | \$000s                  | \$000s  | \$000s       | \$0005   |
| At 31 March 2016                       | (23,911)                | 104     | 3,014        | (20,793) |
| Cash flow hedges                       |                         |         |              |          |
| Fair value gains/(losses) in year      | -                       | 999     | -            | 999      |
| Tax on fair value gains                | -                       | 45      | -            | 45       |
| Transfers to sales                     | -                       | 19      | -            | 19       |
| Tax on transfers to income tax expense |                         | (5)     | -            | (5)      |
| Currency translation differences       |                         |         |              |          |
| Subsidiaries                           | (4,365)                 | -       | -            | (4,365)  |
| Associates and joint venture           | 798                     | -       | -            | 798      |
| Other                                  |                         |         |              |          |
| Fair value of share options issued     | -                       | -       | 42           | 42       |
| At 31 March 2017                       | (27,478)                | 1,162   | 3,056        | (23,260) |
| Cash flow hedges                       |                         |         |              |          |
| Fair value gains/(losses) in year      | -                       | (930)   | -            | (930)    |
| Tax on fair value losses               | -                       | 260     | -            | 260      |
| Transfers to sales                     | -                       | 558     | -            | 558      |
| Tax on transfers to income tax expense | •                       | (156)   |              | (156)    |
| Currency translation differences       |                         |         |              |          |
| Subsidiaries                           | 2,982                   | -       | -            | 2,982    |
| Associates and joint venture           | (216)                   | -       | -            | (216)    |
| Other                                  |                         |         |              |          |
| Fair value of share options issued     | •                       | •       | 8            | 8        |
| At 31 March 2018                       | (24,712)                | 894     | 3,064        | (20,754) |

## D6. Contributed equity

# D6 a) Share capital

## Accounting policy

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

## Breakdown of share capital

|                        | Number of shares | Ordinary shares<br>\$ | \$ per share |
|------------------------|------------------|-----------------------|--------------|
| At 1 April 2016        | 191,038,591      | 173,881,000           | \$0.91       |
| Shares issued          |                  |                       |              |
| Ordinary shares – cash | 38,016,681       | 7,154,000             | \$0.19       |
| At 31 March 2017       | 229,055,272      | 181,035,000           | \$0.79       |
| Shares issued          |                  |                       |              |
| Ordinary shares – cash | •                | (11,000)              | -            |
| At 31 March 2018       | 229,055,272      | 181,024,000           | \$0.79       |

At 31 March 2018 the total number of ordinary shares, including treasury shares, is 229,055,272 shares (2017: 229,055,272) made up as follows:

- 226,961,983 are fully paid shares (2017: 226,961,983)
- 321,972 unpaid ordinary shares were on issue and held in trust on behalf of participants in the Rakon Share Plan (2017: 321,972)
- 1,771,317 unpaid ordinary shares were on issue and held by Rakon ESOP Trustee Limited for future allocation to participants (2017: 1,771,317).



#### Prior Year

#### Investment by Siward

Siward is a Taiwan based crystal manufacturer which is listed on the Taiwan Stock Exchange. In February 2017 Siward paid US\$10m cash in return for 38,016,681 new fully paid ordinary shares of Rakon and rights arising from a technology license agreement. Siward has taken up one new appointment to Rakon's board. Refer also note B2 c).

## D7. Contingencies

It is not anticipated that any material liabilities will arise from the contingent liabilities.

## **D8. Commitments**

## D8 a) Capital commitments

Capital expenditure contracted for at the balance date but not yet incurred is as follows:

| Total capital commitments     | 433    | 134    |
|-------------------------------|--------|--------|
| Intangible assets             | 107    | 36     |
| Property, plant and equipment | 326    | 98     |
|                               | \$000s | \$000s |
|                               | 2018   | 2017   |

#### D8 b) Leases

#### Accounting policy

The Group is the lessee. Leases where the lessor retains substantially all the risk and rewards of ownership are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the statement of comprehensive income on a straight line basis over the period of the lease.

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised in finance costs in profit or loss.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

## Finance lease - Group as lessee

The Group has one finance lease for photocopiers with a carrying amount of \$31,000 (2017: \$65,000). This lease contract expires in 2019.

|                                             | 2018   | 2017<br>\$000s |
|---------------------------------------------|--------|----------------|
|                                             | \$000s |                |
| No later than 1 year                        | 31     | 30             |
| Later than 1 year and no later than 5 years |        | 31             |
| Total minimum lease payments                | 31     | 61             |
| Less amounts representing finance charges   | (1)    | (3)            |
| Present value of minimum lease payments     | 30     | 58             |
| Included in the financial statements as     |        |                |
| Current borrowings (note D2 e)              | 31     | 30             |
| Non-current borrowings (note D2 e)          |        | 31             |
| Total finance lease included in borrowings  | 31     | 61             |

## Operating lease commitments - Group as lessee

The Group leases various factories, offices and warehouses under non-cancellable operating lease agreements. The lease terms are between 1 and 8 years and the majority of lease agreements are renewable at the end of the lease period at market rate.

The Group also leases motor vehicles under operating lease agreements. The lease terms are for 3 years. The lease expenditure charged to the statement of comprehensive income during the year is disclosed in note B2 c).

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:



|                                             | 2018   | 2017   |
|---------------------------------------------|--------|--------|
|                                             | \$000s | \$000s |
| No later than 1 year                        | 2,155  | 1,755  |
| Later than 1 year and no later than 5 years | 5,904  | 4,566  |
| Later than 5 years                          | 1,640  | 2,228  |
| Total non-cancellable operating leases      | 9,699  | 8,549  |

## D9. Related party information

No amounts owed by a related party have been written off or forgiven during the year. Related party transactions were transacted at arms length.

# D9 a) Key management compensation

|                                                 | 2018   | 2017   |
|-------------------------------------------------|--------|--------|
|                                                 | \$000s | \$000s |
| Salaries and other short term employee benefits | 3,437  | 3,081  |
| Share based payments                            | 15     | 26     |
|                                                 | 3,452  | 3,107  |

# D9 b) Year end balances arising from sale/purchases of goods/services and plant, equipment and intangibles

|                                                                                            | 2018<br>\$000s | 2017<br>\$000s |
|--------------------------------------------------------------------------------------------|----------------|----------------|
| Intangible, plant and equipment sales to joint venture, Centum Rakon India Private Limited | -              | 4              |
| Sales to joint venture, Centum Rakon India Private Limited                                 | 125            | 297            |
| Purchases from joint venture, Centum Rakon India Private Limited                           | (13,204)       | (13,534)       |
| Purchases from associate, Chengdu Shen-Timemaker Crystal Technology Co. Limited            | (243)          | (189)          |
| Engineering support charges to joint venture, Centum Rakon India Private Limited           | 47             | 68             |
| Net income statement impact                                                                | (13,275)       | (13,354)       |
| Receivables from joint venture, Centum Rakon India Private Limited, to                     |                |                |
| Rakon Limited                                                                              | 14             | 14             |
| Rakon France SAS                                                                           | 50             | 48             |
| Total receivables from joint venture, Centum Rakon India Private Limited                   | 64             | 62             |
| Receivables from joint venture, Rakon HK Limited, to                                       |                |                |
| Rakon Limited                                                                              | 89             | 148            |
| Rakon Investment HK Limited                                                                | 4              | 4              |
| Total receivables from joint venture, Rakon HK Limited                                     | 93             | 152            |
| Payables to joint venture, Centum Rakon India Private Limited, from                        |                |                |
| Rakon Limited                                                                              | 5              | -              |
| Rakon France SAS                                                                           | 1,853          | 3,256          |
| Total payables to joint venture, Centum Rakon India Private Limited                        | 1,858          | 3,256          |
| Payables to associate, Chengdu Shen-Timemaker Crystal Technology Co. Limited, from         |                |                |
| Rakon Limited                                                                              | •              | 31             |
| Total payables to associate, Chengdu Shen-Time maker Crystal Technology Co. Limited        | -              | 31             |



|                                                                                   | 2018<br>\$000s | 2017<br>\$000s |
|-----------------------------------------------------------------------------------|----------------|----------------|
| Following are sales and purchases to/from Siward Crystal Technologies Co. Limited |                |                |
| Sales                                                                             | 190            | _              |
| Purchases                                                                         | (174)          | -              |
| Engineering support services                                                      | 115            | -              |
| Net income statement impact                                                       | 131            | -              |
| Receivables from, Siward Crystal Technology Co. Limited, to                       |                |                |
| Rakon Limited                                                                     | 150            | 1              |
| Total receivables, Siward Crystal Technology Co. Limited                          | 150            | 1              |
| Payables to, Siward Crystal Technology Co. Limited, from                          |                |                |
| Rakon Limited                                                                     | 9              | -              |
| Rakon France SAS                                                                  | 7              | -              |
| Total payables to, Siward Crystal Technology Co. Limited                          | 16             |                |

Refer also to note 82 b) for explanation of the investment by Siward and attribution of proceeds.

## D10. Earnings per share

## D10 a) Basic

Basic earnings per share is calculated by dividing the profit or loss attributable to equity holders of the Group, by the weighted average number of ordinary shares on issue during the year. During the prior year 38,016,681 ordinary shares were issued, refer note D6 a) and note D6.

|                                                                 | 2018    | 2017     |
|-----------------------------------------------------------------|---------|----------|
|                                                                 | \$000s  | \$000s   |
| Weighted average number of ordinary shares on issue (note D6 a) | 226,962 | 195,281  |
| Continuing operations                                           |         |          |
| Earnings/(loss) attributable to equity holders of the Group     | 9,999   | (13,558) |
| Basic earnings/(losses) per share (cents per share)             | 4.4     | (6.9)    |

## D10 b) Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Group has two categories of dilutive potential ordinary shares: restricted ordinary shares and share options. During the prior year 38,016,681 ordinary shares were issued, refer note D6.

|                                                                                                   | 2018    | 2017     |
|---------------------------------------------------------------------------------------------------|---------|----------|
|                                                                                                   | \$000s  | \$000s   |
| Weighted average number of ordinary shares on issue (note D6 a)                                   | 226,962 | 195,281  |
| Adjustments for dilutive potential ordinary shares (restricted ordinary shares and share options) | 3,622   | 3,622    |
| Weighted average number of ordinary shares for diluted earnings per share                         | 230,584 | 198,903  |
| Continuing operations                                                                             |         |          |
| Earnings/(loss) attributable to equity holders of the Group                                       | 9,999   | (13,558) |
| Diluted earnings/(losses) per share (cents per share)                                             | 4.3     | (6.8)    |



## D11. Share based payments

## D11 a) Accounting policy

The Group's management awards qualifying employees' bonuses, in the form of share options and conditional rights to redeemable ordinary shares, from time to time, on a discretionary basis. These are subject to vesting conditions and their fair value is recognised as an employee benefit expense with a corresponding increase in other reserve equity over the vesting period. The fair value determined at grant date excludes the impact of any non-market vesting conditions, such as the requirement to remain in employment with the Group. Non-market vesting conditions are included in the assumptions about the number of options that are expected to vest and the number of redeemable ordinary shares that are expected to transfer. At each balance date the estimate of the number of options expected to vest and the number of redeemable ordinary shares expected to transfer is revised and the impact of any change in this estimate is recognised in the statement of comprehensive income with a corresponding entry to equity. The proceeds received net of any directly attributable transaction costs are credited to share capital when the options are exercised, or the conditional rights to redeemable ordinary shares are transferred.

#### D11 b) Rakon Share Plan

In March 2006, Rakon Limited established a share plan to enable selected employees of Rakon Limited to acquire shares in the Company through the plan trustee, Rakon ESOP Trustee Limited.

Under the terms of the share plan, 2,759 ordinary shares were issued at deemed market value at that time to Rakon ESOP Trustee Limited to hold on behalf of the participating employees. Following a share split on 13 April 2006, the resulting number of shares under this plan was 859,137. All shares issued to Rakon ESOP Trustee Limited have been allocated. The shares rank equally in all respects with all other ordinary shares issued by the Company. The outstanding loan balance provided by Rakon Limited to participating employees in respect of these shares totals \$195,000 (2017: \$195,000). Loans are provided on an interest free basis and the employee may repay all or part of the loan at any time. No repayments were due at 31 March 2018 (2017: nil). The Trust Deed makes provision for the Company to require repayment of the loans in certain circumstances.

As at 31 March 2018, 321,972 (31 March 2017: 321,972) shares were held by Rakon ESOP Trustee Limited.

Shares issued under the share plan are held on trust by Rakon ESOP Trustee Limited. A participating manager may request the trustee to transfer the relevant shares to him or her, provided the loan to that manager has been repaid in full.

The Company may remove and appoint trustees at any time. The Directors and shareholders of Rakon ESOP Trustee Limited are Bryan Mogridge and Bruce Irvine.

Shares held by the share plan represent approximately 0.14% of the Company's total shares on issue as at balance date (2017: 0.14%).

## D11 c) Rakon Employee Share Option Scheme (2015)

In July 2014 Rakon Limited established an employee share option scheme with 4,800,000 options issued to selected employees. Each option granted will convert to one ordinary share on exercise. A participant may exercise up to half of his or her options any time after the second and third anniversaries, subject to the weighted average share price on the 10 days preceding the date of exercise, exceeding a benchmark share price. Options lapse on their fourth anniversary.

|                     | Option price | 2018<br>Number of<br>options | 2017<br>Number of<br>options |
|---------------------|--------------|------------------------------|------------------------------|
| Opening balance     | -            | 3,300,000                    | 4,700,000                    |
| Granted             | 0.25         | -                            | -                            |
| Cancelled           | 0.25         | -                            | (1,400,000)                  |
| Balance outstanding | 0.25         | 3,300,000                    | 3,300,000                    |

Share options outstanding at 31 March 2018 and expiring in the year to 31 March 2019:

|                          | Exercise<br>price | Benchmark<br>price | 2018<br>Number of<br>options | 2017<br>Number of<br>options |
|--------------------------|-------------------|--------------------|------------------------------|------------------------------|
| Year ended 31 March 2019 | 0.25              | 0.30               | 3,300,000                    | 3.300.000                    |

The weighted average fair value of options granted of \$0.018 per option was determined using the Black-Scholes valuation model. The significant inputs into the model were the following: weighted average share price of \$0.25 at the grant date, exercise price shown above, volatility of 15%, dividend yield of 0%, an average expected option life of 2 years and an annual risk-free interest rate of 4.0%. The volatility was measured at the standard deviation of continuously compounded share returns, based on statistical analysis of daily share prices from the 12 months preceding July 2014.

During the year no options were cancelled due to participants ceasing employment (2017: 1,400,000). There have been no allocations since July 2014.



## D12. Summary of other significant accounting policies

The principal accounting policies adopted in the preparation of these consolidated financial statements have been set out in sections B to D along with the associated sections. Additional relevant policies are detailed below and have been consistently applied to all the years presented, unless otherwise stated.

## D12 a) Basis of preparation

The Company is registered under the Companies Act 1993 and is a FMC reporting entity under Part 7 of the Financial Markets Conduct Act 2013. The financial statements of the Group have been prepared in accordance with the requirements of Part 7 of the Financial Markets Conduct Act 2013 and the NZX (Main Board) Listing Rules.

These consolidated financial statements for the year ended 31 March 2018 have been prepared in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS), other New Zealand accounting standards and authoritative notices that are applicable to entities that apply NZ IFRS. The consolidated financial statements also comply with International Financial Reporting Standards (IFRS). The Group is a profit-oriented entity for the purposes of complying with NZ GAAP. These financial statements comprise Rakon and its subsidiaries.

The financial statements have been prepared on a historical cost basis, except for: derivative financial instruments – measured at fair value, and assets held for sale – measured at cost.

The preparation of financial statements in accordance with NZ IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates, refer to section C1.

## D12 b) Financial assets and financial liabilities

Financial assets and financial liabilities are recognised on the Group's balance sheet when the Group becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership.

#### Fair value estimates

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement, or for disclosure purposes.

The fair value of financial instruments that are not traded in an active market is determined using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance date. Techniques, such as estimated discounted cash flows, are used to determine fair value for financial instruments. The fair value of forward exchange contracts and collar options is determined using forward exchange market rates at the balance date.

The nominal value less estimated credit adjustments of trade receivables and payables are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes, is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

## Classification of financial assets

The Group classifies its financial assets in the following categories: financial assets at fair value through profit or loss or loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this designation at each reporting date.

## Financial assets at fair value through profit or loss

This category has two subcategories: financial assets held for trading and those designated at fair value through profit or loss on initial recognition. For accounting purposes, derivatives are categorised as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if they are either held for trading or are expected to be realised within 12 months of the balance date.

Financial assets at fair value through profit and loss are carried at fair value. Realised and unrealised gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the statement of comprehensive income, in the period in which they arise.

The Group establishes fair value by using valuation techniques. These include reference to the fair values of recent arm's length transactions, involving the same instruments or other instruments that are substantially the same and discounted cash flow analysis.

The Group assesses at each balance date whether there is objective evidence that a financial asset or group of financial assets is impaired. Impairment testing of trade receivables is described in note B3 b).

## Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a customer with no intention of selling the receivable. They are included in current assets, except for those with maturities greater than 12 months after the balance date which are classified as non-current assets. The Group's loans and receivables comprise 'trade and other receivables' and 'cash and cash equivalents' in the balance sheet.

Purchases and sales of financial assets are recognised on trade date (the date on which the Group commits to purchase or sell the asset).

Loans and receivables are carried at amortised cost using the effective interest method.



#### Derivative financial instruments

The Group uses derivative financial instruments to hedge its exposure to foreign exchange and interest rate risks. The Group does not hold or issue derivative financial instruments for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments.

Derivative financial instruments are initially recognised at fair value on the date a derivative contract is entered into and are re-measured at their fair value at subsequent reporting dates. The method of recognising the resulting gain or loss, depends on whether the derivative is designated as a hedging instrument and if so, the nature of the item being hedged. The Group designates certain derivatives as hedges of a particular risk associated with a recognised liability or a highly probable forecast transaction (cash flow hedge).

The Group documents at the inception of the transaction, the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months; it is classified as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the statement of comprehensive income within other gains/flosses) – net.

Amounts accumulated in equity are recycled in the statement of comprehensive income in the periods when the hedged item affects profit or loss (for example, when the forecast sale that is hedged takes place). The gain or loss relating to the effective portion of interest rate swaps hedging variable rate borrowings, is recognised in the statement of comprehensive income within finance costs. The gain or loss relating to the effective portion of forward foreign exchange contracts hedging export sales, is recognised in the statement of comprehensive income within sales. The gain or loss relating to the effective portion of forward foreign exchange contracts hedging raw materials purchases, is recognised in the statement of comprehensive income.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the statement of comprehensive income. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity, is immediately transferred to the statement of comprehensive income within other gains/(losses) – net.

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in the statement of comprehensive income within other gains/(losses) – net.

## D12 c) Changes in accounting policy and disclosures

## New standards, amendments and interpretations adopted by the Group as of 1 April 2018

There are no new standards, amendments and interpretations adopted by the Group as of 1 April 2018.

## New standards, amendments and interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for 31 March 2018 reporting periods and have not been early adopted by the Group. The Group's assessment of the impact of these new standards and interpretations is set out below.

## NZ IFRS 9 Financial instruments

NZ IFRS 9 addresses the classification, measurement and de-recognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets.

Management has yet to assess the financial impact of applying the new standard on the Group's financial statements however have identified the following areas that will be affected:

- Financial assets not in a hedge relationship appear to satisfy the conditions for classification as fair value through profit or loss and hence there would be no change to the accounting for these.
- Financial assets in a hedge relationship would continue to be accounted for under the hedge accounting rules.
- Financial liabilities not in a hedge relationship appear to satisfy the conditions for classification as fair value through profit or loss
  or amortised cost and hence there would be no change to the accounting for these.
- Financial liabilities in a hedge relationship would continue to be accounted for under the hedge accounting rules.
- There is no change to the Balance Sheet.
- The new impairment model requires the recognition of impairment provisions based on expected credit losses rather than only
  incurred credit losses as is the case under IAS 39. It applies to financial assets classified at amortised cost, debt instruments
  measured at fair value through other comprehensive income, contract assets under IFRS 15 Revenue from Contracts with
  Customers, lease receivables, loan commitments and certain financial guarantee contracts.

The new hedge accounting rules will align the accounting for hedging instruments more closely with the Group's risk management practices.

As a general rule, more hedge relationships might be eligible for hedge accounting, as the standard introduces a more principles-based approach.



The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments, particularly in the year of the adoption of the new standard.

NZ IFRS 9 must be applied for financial years commencing on or after 1 January 2018.

#### NZ IFRS 15 Revenue from contracts with customers

The IASB has issued a new standard for the recognition of revenue. This will replace IAS 18 which covers contracts for goods and services and IAS 11 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer. The standard permits either a full retrospective or a modified retrospective approach for the adoption.

Management has yet to assess the effects of applying the new standard on the Group's financial statements.

#### NZ IFRS 16 Leases

NZ IFRS 16 was issued in January 2016. It will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases. The accounting for lessors will not significantly change.

The new standard must be applied for financial years commencing on or after 1 January 2019. At this stage, the Group does not intend to adopt the standard before its effective date. The standard will affect primarily the accounting for the Group's operating leases with the main impact increasing lease assets and increasing financial liabilities. Management has yet to assess and quantify the effects of applying the new standard on the Group's financial statements.

There are no other standards that are not yet effective and that would be expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

## D12 d) Foreign currency translation

## Functional and presentation currency

Items included in the financial statements of each entity in the Group are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity ('the functional currency'). The consolidated financial statements are presented in New Zealand dollars, ('the presentation currency'), which is the functional currency of the parent.

#### Transactions and balances

Transactions in foreign currencies are translated at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance date are translated to New Zealand dollars at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the statement of comprehensive income, within other gains/(losses) – net, except when deferred in other comprehensive income as qualifying cash flow hedges and qualifying net investment hedges. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to New Zealand dollars at foreign exchange rates ruling at the dates the fair value was determined.

## **Group companies**

The assets and liabilities of all of the group companies (none of which have a currency of a hyper-inflationary economy) that have a functional currency that differs from the presentation currency, including goodwill and fair value adjustments arising on consolidation, are translated to New Zealand dollars at foreign exchange rates, ruling at the balance date. The revenues and expenses of these foreign operations are translated to New Zealand dollars, at rates approximating to the foreign exchange rates ruling at the dates of the transactions.

Exchange differences arising from the translation of foreign operations are recognised in the foreign currency translation reserve. Borrowings and other currency instruments designated as hedges of such investments are taken to shareholders' equity.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and are translated at the foreign exchange rates ruling at the balance date.

## D12 e) Impairment of non-financial assets

The carrying amounts of the Group's non-financial assets are reviewed at each balance date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated being the higher of an asset's fair value less costs to sell and the asset's value in use. An impairment loss is recognised whenever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Impairment losses are recognised in the statement of comprehensive income.

For goodwill, the recoverable amount is estimated at each balance date. Impairment losses recognised in respect of cash generating units are allocated first to reduce the carrying amount of any goodwill allocated to cash generating units (group of units) and then, to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Refer also note C1 a).

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## D12 f) Employee entitlements

## Superannuation schemes

The Group's New Zealand and overseas operations participate in their respective government superannuation schemes whereby the Group is required to pay fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not have sufficient assets to pay all employees the benefits relating to the employee service in the current and prior periods. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as an employee benefit expense when they are due.

#### D12 g) Income tax

Income tax on the profit or loss for the years presented, comprises current and deferred tax. Income tax is recognised in the statement of comprehensive income except to the extent that it relates to items recognised directly in other comprehensive income, in which case it is recognised in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance date and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and differences relating to investments in subsidiaries, associates and joint venture to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance date.

A deferred tax asset shall be recognised for the carry forward of unused tax losses and unused tax credits, to the extent that it is probable that future taxable profit will be available against which the unused tax losses and unused tax credits can be utilised.

#### D13. Imputation balances

|                                                           | 2018   | 2017   |
|-----------------------------------------------------------|--------|--------|
|                                                           | \$000s | \$000s |
| Imputation credit available for use in subsequent periods | 11,202 | 11,202 |

## D14. Principal subsidiaries

## D14 a) Accounting policy

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

Business combinations are accounted for using the acquisition method. The consideration transferred in a business combination shall be measured at fair value, which shall be calculated as the following: the total of the acquisition date fair values of the assets transferred by the Group, the liabilities incurred by the Group to former owners, the equity issued by the Group and the amount of any non-controlling interest in the acquiree either at fair value or at the proportional share of the acquiree's identifiable net assets. Acquisition related costs are expensed as incurred.

All material transactions between subsidiaries or between the parent company and subsidiaries are eliminated on consolidation. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

## Disposal of subsidiaries

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.



# D14 b) Subsidiaries at balance date:

| Name of entity                                    | Principal activities         | Country of incorporation | Balance<br>date | % interest held by group |      |
|---------------------------------------------------|------------------------------|--------------------------|-----------------|--------------------------|------|
|                                                   |                              |                          |                 | 2018                     | 2017 |
| Rakon America LLC                                 | Marketing support            | USA                      | 31-Mar          | 100                      | 100  |
| Rakon Singapore (Pte) Limited                     | Marketing support            | Singapore                | 31-Mar          | 100                      | 100  |
| Rakon Financial Services Limited                  | Financing                    | New Zealand              | 31-Mar          | 100                      | 100  |
| Rakon International Limited                       | Marketing support            | New Zealand              | 31-Mar          | 100                      | 100  |
| Rakon UK Holdings Limited                         | Holding company              | United Kingdom           | 31-Mar          | 100                      | 100  |
| Rakon UK Limited                                  | Research and development     | United Kingdom           | 31-Mar          | 100                      | 100  |
| Rakon France SAS                                  | R&D, manufacturing and sales | France                   | 31-Mar          | 100                      | 100  |
| Rakon HK Limited                                  | Holding company              | Hong Kong                | 31-Mar          | 50                       | 50   |
| Rakon (Mauritius) Limited                         | Holding company              | Mauritius                | 31-Mar          | 100                      | 100  |
| Rakon Investment HK Limited                       | Holding company              | Hong Kong                | 31-Mar          | 100                      | 100  |
| Rakon Crystal Electronic<br>International Limited | Marketing support            | China                    | 31-Mar          | 100                      | 100  |





# **Independent Auditor's Report**

To the shareholders of Rakon Limited

Rakon Limited's financial statements comprise:

- the balance sheet as at 31 March 2018;
- the statement of comprehensive income for the year then ended;
- the statement of changes in equity for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies.

# Our opinion

In our opinion, the financial statements of Rakon Limited (the Company), including its subsidiaries (the Group), present fairly, in all material respects, the financial position of the Group as at 31 March 2018, its financial performance and its cash flows for the year then ended in accordance with New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS) and International Financial Reporting Standards (IFRS).

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs NZ) and International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Group in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners (PES 1) issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Our firm carries out other services for the Group in the areas of treasury advisory services, agreed upon procedures in relation to the Annual General Meeting and half year financial statements, as well as review procedures over the confirmation of the Eligible Research and Development Expense claimed under the Growth Grant. The provision of these other services has not impaired our independence as auditor of the Group.



# Our audit approach Overview



An audit is designed to obtain reasonable assurance whether the financial statements are free from material misstatement.

Overall Group materiality: \$1,011,000, which represents 1% of revenue. Given the changes in the business during recent years, in our judgement, revenue provided a more stable measure for establishing our materiality benchmark.

We have determined that there are three key audit matters:

- Impairment risk of intangible assets and property, plant and equipment
- Accounting for the investment in Thinxtra Limited
- Valuation of research and development costs ("R&D") associated with the development of new products, included within product development and assets under construction categories of intangible assets.

## Materiality

The scope of our audit was influenced by our application of materiality.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall Group materiality for the financial statements as a whole as set out above. These, together with qualitative considerations, helped us to determine the scope of our audit the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate on the financial statements as a whole.

## Audit scope

We designed our audit by assessing the risks of material misstatement in the financial statements and our application of materiality. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

We conducted a full scope audit over the two segments, New Zealand and France, which make up 100% of external revenue. We conducted specific audit procedures over the investments in Timemaker, Centum Rakon India and Thinxtra.



# Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# Key audit matter

# Impairment risk of intangible assets and property, plant and equipment

As noted in note C1a, the Directors assess assets annually for impairment. The Directors look initially for indicators of impairment which requires a level of judgement.

When the market capitalisation is lower than the net asset value of the Group this can be an indicator of potential impairment risk to nonfinancial assets held by the Group. Market capitalisation of the Group at 31 March 2018 was \$45.8 million compared to the carrying value of the net assets of \$87.1 million.

The Directors performed an assessment of impairment on an asset class basis, as well as performing a business valuation, using a discounted cash flow model to support the valuation of the Group as a whole on a value in use basis.

The key assumptions used by the Directors and management in the discounted cash flow model are included in note C1a of the financial statements which include:

- Revenue and margin growth rates
- Terminal growth rates
- · Discount rates.

The results of the Directors' assessment is detailed in note C1a.

## How our audit addressed this matter

Our audit procedures included the following:

- We updated our understanding of management's business processes and controls applied in their assessment of indicators of impairment of non-financial assets and determining any impairment required. We assessed the results of management's impairment assessment. Specifically, we:
  - Considered the historical recoverability of the inventory balances and whether there is any indication of impairment
  - Assessed whether there were any indicators of impairment for intangible R&D assets, which has been discussed in the key audit matter below
  - Considered the recoverability of deferred tax assets.
- We compared cash flow forecasts used as the basis for management's assessment in the discounted cash flow models to the latest Board approved budgets and long-term forecasts.
- We tested the mathematical accuracy of the underlying model and agreed the carrying value of each CGU to the audited financial records.
- We assessed the reliability of management's forecasts by performing a look back analysis of historical forecasts against actual results.
- We considered key assumptions used in the discounted cash flow models, in particular the estimated revenue growth rates and margins, by agreeing to supporting evidence of:
- Historical sales
- Current orders in place
- Communications with customers
- External market forecast reports.
- We engaged our valuation expert to assist in our assessment of the reasonableness of key assumptions used by management.



In particular, we obtained an understanding of the terminal growth rates and discount rates used by management and challenged the reasonableness of those rates by comparing them to relevant industry rates.

- We performed sensitivity analyses on the terminal growth rates and discount rates used in the impairment calculations.
- We performed a sensitivity analysis on the cash flows to determine whether a reasonably possible change in assumptions could lead to a conclusion that the assets are impaired.
- We assessed the adequacy of disclosures in the financial statements to ensure that this is compliant with the requirements of NZ IFRS.

As a result of these procedures we did not propose any adjustments.

# Accounting for the investment in Thinxtra Limited

Rakon holds ordinary shares in Thinxtra Limited ("Thinxtra"), an equity accounted associate investment. During the year Thinxtra issued a number of convertible preference shares to other parties. Rakon did not participate in the convertible preference share offer. Rakon also sold 199,763 ordinary shares as disclosed in note B4c.

In calculating Rakon's share of the net assets of it's investment at 31 March 2018 and at the date Rakon sold some of their ordinary shares, as well as the dilution gain recognised in the statement of comprehensive income, the Directors have applied judgement as detailed in note B4d.

The key judgement applied is that certain rights attached to the convertible preferences shares over and above the ordinary shares are protective and not substantive in nature. Therefore, the convertible preference shares are treated as one pool for the purposes of determining the proportion of ownership held by Rakon in Thinxtra. That is, the percentage of ownership is based on Rakon's proportion of shares including all convertible preference shares, as these shares in substance hold the same voting rights as ordinary shares.

Our audit procedures included the following:

- We read the shareholder agreements that set out the rights attached to ordinary and convertible preference shares to gain an understanding of the respective rights.
- We discussed these rights with management of Rakon and Thinxtra, to confirm and corroborate our understanding.
- We consulted with our accounting technical team to determine the appropriate accounting treatments.
- We considered alternate views and market evidence of recent trades in ordinary and convertible preference shares.

As a result of these procedures we have concluded that the accounting treatment for Thinxtra is appropriate, however this is an area of judgement and appropriate disclosures have been made in note B4d.



# Key audit matter

new products

# Valuation of research and development costs associated with the development of

Rakon incurs costs with respect to developing new products. This is included within the product development and assets under construction categories of intangible assets (note B5b of the financial statements) and amounts to \$7.9 million at 31 March 2018. There is the risk that the costs that are being capitalised for development may not meet the criteria for capitalisation as an intangible asset under NZ IFRS.

In particular, there is judgement and often uncertainty around the potential for success of new projects as well as the technical feasibility and probable future economic benefits associated with new and existing projects primarily with respect to:

- Telecommunications infrastructure products
- Global positioning products
- Space and defence products.

The Directors assessed the future income generating ability of capitalised development expenditure by referring to current demand for the products now in production and to the business case for future sales of products not yet in production.

## How our audit addressed this matter

Our audit procedures included the following:

- We updated our understanding of how the costs for research and development are captured and approved for capitalisation and the controls over these processes.
- We obtained an understanding of the projects which have been capitalised during the year and, on a sample basis, agreed costs incurred to supporting documentation and approval.
- We assessed overall costs capitalised for compliance with Group policies and the requirements defined in NZ IFRS for recognition of the research and development costs.
- For those products in production, where costs have been capitalised, we challenged the Directors' assessment of the future income expected from those products by looking at and comparing the level of sales currently being achieved.
- We challenged the Directors' assessment of the future income expected from new telecommunications infrastructure products by looking at and comparing the level of sales generated from previous generations of telecommunications infrastructure products and market forecast reports.
- In terms of the carrying value of R&D associated with the development of new products, we challenged management's forecasts with respect to the assumptions applied to those specific forecasted revenues. Our procedures included:
  - Reviewing communications with customers on the extent of new product development;
  - Understanding the level of orders in place confirmed with customers.

As a result of these procedures we did not propose any adjustments.



# Information other than the financial statements and auditor's report

The Directors are responsible for the annual report. Our opinion on the financial statements does not cover the other information included in the annual report and we do not express any form of assurance conclusion on the other information.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard, except that not all other information to be included in the annual report was available to us at the date of our signing. Prior to the date of this report we had received and read the Directors' Report. The Shareholder Information and Corporate Governance sections of the annual report are expected to be made available to us after the date of our report.

# Responsibilities of the Directors for the financial statements

The Directors are responsible on behalf of the Company for the preparation and fair presentation of the financial statements in accordance with NZ IFRS and IFRS and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) and ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the External Reporting Board's website at:

https://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-1/

This description forms part of our auditors' report.



Who we report to

This report is made solely to the Company's shareholders, as a body. Our audit work has been undertaken so that we might state those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's shareholders, as a body, for our audit work, for this report or for the opinions we have formed.

The engagement partner on the audit resulting in this independent auditor's report is Lisa Crooke.

For and on behalf of:

Chartered Accountants

Pricewathbuse Coopers

17 May 2018

Auckland

# Directory

# **Registered Office**

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## Mailing Address

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## Directors

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## **Principal Lawyers**

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## **Auditors**

PricewaterhouseCoopers Private Bag 92162 Auckland 1142

## Share Registrar

Computershare Investor Services Limited Private Bag 92119 Victoria Street West Auckland 1142

Managing Your Shareholding Online:

To change your address, update your payment instructions and to view your investment portfolio including transactions, please visit: www.investorcentre.com/nz
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## Bankers

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